

**Alliedbankers Insurance  
Corporation**

Financial Statements  
December 31, 2019 and 2018

and

Independent Auditor's Report



## **INDEPENDENT AUDITOR'S REPORT**

The Stockholders and the Board of Directors  
Alliedbankers Insurance Corporation

### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the financial statements of Alliedbankers Insurance Corporation (the Company), which comprise the statements of financial position as at December 31, 2019 and 2018, and the statements of income, statements of comprehensive income, statements of changes in equity and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2019 and 2018, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.



Those charged with governance are responsible for overseeing the Company's financial reporting process.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



### **Report on the Supplementary Information Required Under Revenue Regulations 15-2010**

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations 15-2010 in Note 31 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Alliedbankers Insurance Corporation. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Bernalette L. Ramos

Partner

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July 25, 2019, valid until July 24, 2022

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March 14, 2018, valid until March 13, 2021

PTR No. 8125286, January 7, 2020, Makati City

July 11, 2020



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF FINANCIAL POSITION**

	<b>December 31</b>	
	<b>2019</b>	<b>2018</b>
<b>ASSETS</b>		
Cash and cash equivalents (Notes 4, 24 and 25)	<b>₱439,538,290</b>	₱536,993,631
Short-term Investments (Notes 5 and 24)	<b>126,589,724</b>	–
Insurance receivables – net (Notes 6, 24 and 25)	<b>577,869,893</b>	577,316,724
Financial assets (Note 7 and 24)		
Financial assets at fair value through profit or loss	<b>227,151,152</b>	220,683,979
Available-for-sale financial assets	<b>929,238,723</b>	727,715,509
Loans and receivables	<b>161,311,498</b>	174,559,592
Accrued income (Note 8)	<b>7,969,168</b>	9,323,256
Reinsurance assets (Notes 9 and 14)	<b>443,426,725</b>	368,091,356
Deferred acquisition costs (Note 10)	<b>30,036,624</b>	26,537,688
Property and equipment – net (Note 11)	<b>27,051,184</b>	24,470,405
Deferred tax assets – net (Note 23)	<b>36,264,920</b>	14,448,099
Net pension asset (Note 22)	–	963,671
Other assets (Note 12)	<b>133,387,761</b>	64,649,494
	<b>₱3,139,835,662</b>	₱2,745,753,404
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities</b>		
Insurance contract liabilities (Notes 14, 16 and 24)	<b>₱782,051,725</b>	₱594,670,823
Accounts payable and accrued expenses (Notes 13, 24 and 25)	<b>380,744,527</b>	283,944,478
Insurance payables (Notes 15 and 24)	<b>229,154,062</b>	301,256,571
Income tax payable	<b>21,961,624</b>	–
Deferred reinsurance commissions (Note 10)	<b>19,585,277</b>	14,706,719
Dividends payable (Note 17)	<b>19,237,343</b>	19,237,343
Net pension liability (Note 22)	<b>4,156,157</b>	–
	<b>1,456,890,715</b>	1,213,815,934
<b>Equity</b>		
Capital stock (Notes 17 and 27)	<b>470,000,000</b>	470,000,000
Subscribed capital stock (Note 17)	<b>165,537,500</b>	165,537,500
Contributed surplus (Note 17)	<b>441,615,510</b>	441,615,510
Revaluation reserve on AFS financial assets (Note 7)	<b>40,705,126</b>	10,048,184
Remeasurement gains (losses) on defined benefit plan (Note 22)	<b>(3,335,096)</b>	4,578,414
Retained earnings	<b>568,421,907</b>	440,157,862
	<b>1,682,944,947</b>	1,531,937,470
	<b>₱3,139,835,662</b>	₱2,745,753,404

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF INCOME**

	<b>Years Ended December 31</b>	
	<b>2019</b>	<b>2018</b>
<b>REVENUES</b>		
Gross earned premiums	<b>₱743,634,926</b>	₱614,753,414
Reinsurers' share of gross earned premiums	<b>(369,800,235)</b>	(357,312,672)
<b>Net earned premiums</b> (Note 18 and 25)	<b>373,834,691</b>	257,440,742
Investment income - net (Note 19)	<b>71,856,240</b>	40,412,680
Commission income (Note 10)	<b>57,000,772</b>	37,095,798
Miscellaneous income (Note 15)	<b>24,486,005</b>	2,224,935
Other underwriting income	<b>17,491,946</b>	2,104,187
Foreign exchange gain (loss) - net	<b>(642,913)</b>	3,045,123
Others	<b>223,481</b>	60,298
<b>Other income</b>	<b>170,415,531</b>	84,943,021
	<b>544,250,222</b>	342,383,763
<b>BENEFITS, CLAIMS AND EXPENSES</b>		
Gross insurance benefits and claims paid	<b>120,808,636</b>	88,770,800
Reinsurers' share of gross insurance benefits and claims paid	<b>(49,196,085)</b>	(21,100,125)
Gross change in insurance contract liabilities	<b>71,291,355</b>	74,696,438
Reinsurers' share of gross change in insurance contract liabilities	<b>(56,204,828)</b>	(51,986,432)
<b>Net insurance benefits and claims</b> (Notes 9, 14 and 20)	<b>86,699,078</b>	90,380,681
General and administrative expenses (Notes 21 and 26)	<b>157,214,655</b>	103,628,156
Commission expense (Notes 10 and 25)	<b>67,315,665</b>	54,824,038
Underwriting expenses	<b>62,730,171</b>	9,461,469
Interest expense (Notes 15 and 22)	<b>1,069,860</b>	917,834
<b>Expenses</b>	<b>288,330,351</b>	168,831,497
	<b>375,029,429</b>	259,212,178
<b>INCOME BEFORE INCOME TAX</b>	<b>169,220,793</b>	83,171,585
<b>PROVISION FOR INCOME TAX</b> (Note 23)	<b>40,956,748</b>	21,442,574
<b>NET INCOME</b>	<b>₱128,264,045</b>	₱61,729,011

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF COMPREHENSIVE INCOME**

	<b>Years Ended December 31</b>	
	<b>2019</b>	<b>2018</b>
<b>NET INCOME</b>	<b>₱128,264,045</b>	<b>₱61,729,011</b>
<b>OTHER COMPREHENSIVE INCOME</b>		
To be reclassified to profit or loss in subsequent periods:		
Net change in the fair value of AFS financial assets (Note 7)	<b>28,407,673</b>	(20,020,564)
Valuation gain (loss) realized through profit or loss:		
Impairment loss (Notes 7 and 19)	<b>11,470,015</b>	5,923,487
Gain on sale of AFS financial assets (Note 7)	<b>(9,220,746)</b>	(2,188,181)
	<b>30,656,942</b>	(16,285,258)
Not to be reclassified to profit and loss in subsequent periods:		
Change in remeasurement gains on defined benefit plan (Note 22)	<b>(11,305,015)</b>	4,288,993
Income tax effect (Note 22)	<b>3,391,505</b>	(1,286,698)
	<b>(7,913,510)</b>	3,002,295
	<b>22,743,432</b>	(13,282,963)
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱151,007,477</b>	<b>₱48,446,048</b>

*See accompanying Notes to Financial Statements.*



**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF CHANGES IN EQUITY**  
**FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	Capital stock (Note 17)	Subscribed capital stock (Note 17)	Contributed surplus (Note 17)	Revaluation reserve on AFS financial assets (Note 7)	Remeasurement gain (loss) on defined benefit plan (Note 22)	Retained earnings	Total
<b>Balance at January 1, 2019</b>	<b>₱470,000,000</b>	<b>₱165,537,500</b>	<b>₱441,615,510</b>	<b>₱10,048,184</b>	<b>₱4,578,414</b>	<b>₱440,157,862</b>	<b>₱1,531,937,470</b>
Net income for the year	–	–	–	–	–	128,264,045	128,264,045
Other comprehensive income (loss)	–	–	–	30,656,942	(7,913,510)	–	22,743,432
Total comprehensive income	–	–	–	30,656,942	(7,913,510)	128,264,045	151,007,477
<b>Balance at December 31, 2019</b>	<b>₱470,000,000</b>	<b>₱165,537,500</b>	<b>₱441,615,510</b>	<b>₱40,705,126</b>	<b>₱(3,335,096)</b>	<b>₱568,421,907</b>	<b>₱1,682,944,947</b>
Balance at January 1, 2018	₱470,000,000	₱165,537,500	₱441,615,510	₱26,333,442	₱1,576,119	₱378,428,851	₱1,483,491,422
Net income for the year	–	–	–	–	–	61,729,011	61,729,011
Other comprehensive income (loss)	–	–	–	(16,285,258)	3,002,295	–	(13,282,963)
Total comprehensive income	–	–	–	(16,285,258)	3,002,295	61,729,011	48,446,048
Balance at December 31, 2018	₱470,000,000	₱165,537,500	₱441,615,510	₱10,048,184	₱4,578,414	₱440,157,862	₱1,531,937,470

*See accompanying Notes to Financial Statements.*





**ALLIEDBANKERS INSURANCE CORPORATION**  
**STATEMENTS OF CASH FLOWS**

	Years Ended December 31	
	2019	2018
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Income before income tax	₱169,220,793	₱83,171,585
Adjustments for:		
Provision for claims IBNR and MfAD (Note 14)	23,755,573	11,275,170
Provision for bad debts (Notes 6 and 21)	27,192,124	–
Impairment loss (Notes 7 and 19)	11,470,015	5,923,487
Pension expense (Notes 21 and 22)	4,542,043	5,724,671
Depreciation and amortization (Notes 11 and 21)	3,798,872	3,241,043
Interest expense (Notes 15 and 22)	1,069,860	917,834
Unrealized foreign exchange loss (gain)	1,018,128	(3,045,123)
Gain on disposal of PPE	(15,429)	–
Changes in fair value of financial assets at FVPL(Notes 7 and 19)	(6,467,173)	16,276,834
Gain on sale of AFS financial assets (Note 7)	(9,220,746)	(2,188,181)
Dividend income (Note 19)	(14,080,943)	(15,558,587)
Interest income (Note 19)	(53,628,608)	(44,866,233)
Operating income before changes in working capital	158,654,509	60,872,500
Decrease (increase) in:		
Insurance receivables	(27,745,293)	(119,361,693)
Loans and receivables	14,168,196	26,141,248
Reinsurance assets	(21,920,187)	(89,320,166)
Deferred acquisition costs	(3,498,936)	(3,850,907)
Other assets	(68,738,267)	(15,637,774)
Increase (decrease) in:		
Insurance contract liabilities	110,210,146	137,417,974
Accounts payable and accrued expenses	96,800,049	40,942,070
Insurance payables	(72,102,508)	71,850,937
Deferred reinsurance commissions	4,878,558	3,114,433
Net cash generated from operations	190,706,267	112,168,622
Contributions to plan assets (Note 22)	(10,656,015)	(10,318,996)
Income taxes paid	(37,420,440)	(13,258,951)
Interest paid	(1,069,860)	(495,013)
Net cash provided by operating activities	141,559,952	88,095,662
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Dividends received	13,160,841	14,670,491
Interest received	55,025,934	43,229,126
Proceeds from disposal/maturities of:		
Financial assets at FVPL	–	1,748,096
AFS financial assets (Note 7)	246,496,453	53,329,412
Property and equipment (Note 11)	256,500	496,889
Acquisitions of:		
Short-term investments (Note 5)	(126,589,724)	–
AFS financial assets (Note 7)	(419,726,447)	(99,721,982)
Property and equipment (Note 11)	(6,620,722)	(6,496,880)
Net cash provided by (used in) investing activities	(237,997,165)	7,255,152
<b>CASH FLOWS FROM FINANCING ACTIVITY</b>		
Dividends paid (Notes 17 and 29)	–	(45,449,955)
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>		
	(1,018,128)	3,898,214
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	(97,455,341)	53,799,073
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR (Note 4)</b>	536,993,631	483,194,558
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)</b>	₱439,538,290	₱536,993,631

See accompanying Notes to Financial Statements.



# ALLIEDBANKERS INSURANCE CORPORATION

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## NOTES TO FINANCIAL STATEMENTS

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### 1. Corporate Information

Alliedbankers Insurance Corporation (the Company) was registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 2010 primarily to engage in the business of non-life insurance, indemnifying others against loss, damage or liability arising from unknown or contingent events and to act as agent to other insurance or surety companies, or any of its branches, including life insurance. It includes lines such as health, accident, fire and allied lines, motor vehicle, casualty, surety, marine cargo, marine hull, comprehensive liability insurance and allied risks.

The registered office address of the Company is 17th Floor Federal Tower Condominium, Dasmariñas St. corner Muelle de Binondo, Binondo, Manila.

The accompanying financial statements were authorized for issuance by the Board of Directors (BOD) on July 11, 2020.

#### Combination/merger/acquisition of PNB General Insurers, Inc. (“PNB Gen”)

On October 11, 2017, the BOD approved the combination/merger/acquisition by the Company of PNB Gen by way of share swap or combination of share swap and cash, subject to regulatory compliance and acceptable independent valuation ranges.

In 2019, the parties discussed the form of the combination and the BOD approved the terms of the final offer for a cash acquisition of 100% of PNB Gen’s shares owned by PNB and PNB Holdings, based on independent valuation ranges in September 2019. PNB and PNB Holdings, in their letter dated September 20, 2019, declined the offer, in view of PNB’s mandate to conduct the required price discovery process with other possible acquirers.

The parties subsequently cancelled the original offer of combination through merger and/or acquisition of PNB Gen.

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### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The accompanying financial statements have been prepared on a historical cost basis, except for available-for-sale (AFS) financial assets and fair value through profit or loss (FVPL) which have been measured at fair value and pension liability which is measured at the present value of the defined benefit obligation.

The Company’s presentation and functional currency is the Philippine peso (₱). All amounts are rounded off to the nearest peso unit, unless otherwise indicated.

The Company presents its statements of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within twelve (12) months after the reporting date and more than twelve (12) months after the reporting date is presented in Note 28.

The financial statements provide comparative information in respect of the previous period.



### Statement of Compliance

The financial statements of the Company have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the adoption of the following amendments and improvements to PFRSs which became effective on January 1, 2019. The Company did not early adopt any other standard, interpretation or amendment that has been issued but is not yet effective. Unless otherwise indicated, these new and revised accounting standards did not have an impact on the Company's financial statements.

- PFRS 16, *Leases*

PFRS 16 supersedes PAS 17, *Leases*, Philippine Interpretation IFRIC 4, *Determining whether an Arrangement contains a Lease*, Philippine Interpretation SIC-15, *Operating Leases-Incentives* and Philippine Interpretation SIC-27, *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the balance sheet.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. The Company does not have any activities as a lessor as at transition date.

The Company adopted PFRS 16 using the modified retrospective approach and elected to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC-4. The Company will therefore not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC-4.

The Company entered into a one (1) year contract for the lease of its office space from June 1, 2019 to May 31, 2020 which is renewable upon mutual agreement of the parties.

Upon adoption of PFRS 16, these lease contracts are short-term leases as at transition date. The Company applied the available practical expedient wherein it applied the short-term lease exemption to leases with lease term that ends within 12 months of the date of initial application. Refer below for the accounting policy beginning January 1, 2019.

Based on the above, the adoption of PFRS 16 did not have an impact for leases where the Company is the lessee as at January 1, 2019.

- Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments*

The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*. It does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The Interpretation specifically addresses the following:

- whether the Company considers uncertain tax treatments separately;
- the assumptions the Company makes about the examination of tax treatments by taxation authorities;



- how the Company determines taxable income (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and
- how the Company considers changes in facts and circumstances

The Company is required to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and uses the approach that better predicts the resolution of the uncertainty.

Upon adoption of the Interpretation, the Company has assessed whether it has any uncertain tax position and applied significant judgment in identifying uncertainties over its income tax treatments. Based on its assessment and in consultation with its tax counsel, the Company determined that it is probable that its income tax treatments will be accepted by the taxation authorities. Accordingly, the Interpretation did not have an impact on the financial statements of the Company.

- Amendments to PFRS 9, *Prepayment Features with Negative Compensation*
- Amendments to PAS 19, *Employee Benefits, Plan Amendment, Curtailment or Settlement*
- Amendments to PAS 28, *Long-term Interests in Associates and Joint Ventures*
- *Annual Improvements to PFRSs 2015-2017 Cycle*
  - Amendments to PFRS 3, *Business Combinations*, and PFRS 11, *Joint Arrangements, Previously Held Interest in a Joint Operation*
  - Amendments to PAS 12, *Income Tax Consequences of Payments on Financial Instruments Classified as Equity*
  - Amendments to PAS 23, *Borrowing Costs, Borrowing Costs Eligible for Capitalization*

#### Future Changes in Accounting Policies

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, adoption of these pronouncements is not expected to have a significant impact on the Company's financial statements. The Company intends to adopt the following pronouncements when they become effective.

#### *Effective beginning on or after January 1, 2020*

- Amendments to PFRS 3, *Definition of a Business*
- Amendments to PAS 1, *Presentation of Financial Statements*, and PAS 8, *Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material*

#### *Effective beginning on or after January 1, 2023*

- PFRS 17, *Insurance Contracts*  
PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and reinsurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.



The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

PFRS 17 is effective for reporting periods beginning on or after January 1, 2021, with comparative figures required. Early application is permitted.

The Company started a project to implement PFRS 17 and has been performing an impact assessment of the new standard. The Company expects that the new standard will result in a significant change to its accounting policies for insurance contract liabilities and is likely to have a significant impact on profit and total equity together with the presentation and disclosure.

#### *Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

#### Accounting Standard Effective but not yet Adopted

- PFRS 9, *Financial Instruments*  
PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting.

Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The Company met the eligibility criteria of the temporary exemption from PFRS 9 and intends to defer the application of PFRS 9 until the effective date of the new insurance contracts standard (PFRS 17) of annual reporting periods beginning on or after January 1, 2021, applying the temporary exemption from applying PFRS 9 as introduced by the amendments to PFRS 4 (see below).

- Amendments to PFRS 4, *Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts*

The amendments address concerns arising from implementing PFRS 9, the new financial instruments standard, before implementing the new insurance contracts standard. The amendments introduce two options for entities issuing insurance contracts: a temporary exemption from applying PFRS 9 and an overlay approach. The temporary exemption is first applied for reporting periods beginning on or after January 1, 2018.



An entity may elect the overlay approach when it first applies PFRS 9 and apply that approach retrospectively to financial assets designated on transition to PFRS 9. The entity restates comparative information reflecting the overlay approach if, and only if, the entity restates comparative information when applying PFRS 9.

*Qualifying for temporary exemption from PFRS 9*

The Company applied the temporary exemption from PFRS 9 as permitted by the amendments to PFRS 4 *Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts* issued in September 2016. The temporary exemption permits entities whose activities are predominantly connected with insurance to continue applying PAS 39 rather than PFRS 9 for annual periods beginning before January 1, 2022.

The assessment for whether a reporting entity's activities are predominantly connected with insurance is based on the liabilities connected with insurance in proportion to the entity's total liabilities. An entity may elect the temporary exemption if, and only if:

- The carrying amount of its liabilities arising from contracts within the scope of PFRS 4 is significant compared to the total carrying amount of all its liabilities; and
- The percentage of the total carrying amount of its liabilities connected with insurance relative to the total carrying amount of all of its liabilities is:
  - Greater than 90 percent; or
  - Less than or equal to 90 percent but greater than 80 percent, and the insurer does not engage in a significant activity unconnected with insurance.

The predominance assessment is performed using the carrying amounts of liabilities reported on the statement of financial position at the annual reporting date December 31, 2015. Applying the requirements, the Company performed the predominance assessment using the Company's statement of financial position as of December 31, 2015.

The Company concluded that it still qualifies for the temporary exemption from PFRS 9 because its activities are predominantly connected with insurance. As at December 31, 2015, the Company's gross liabilities arising from insurance activities represented 94% of the total carrying amount of all its liabilities. Since December 31, 2015, there has been no change in the activities of the Company that requires reassessment of the use of the temporary exemption.

*Fair value disclosures*

The following table presents an analysis of the fair value of classes of financial assets as of December 31, 2019, as well as the corresponding change in fair value for the year ended December 31, 2019. In the following table, the amortized cost of cash and cash equivalents, insurance receivables and loans and receivables has been used as a reasonable approximation to fair value. The financial assets are divided into two categories:

- Assets for which their contractual cash flows represent solely payments of principal and interest (SPPI), excluding any financial assets that are held for trading or that are managed and whose performance is evaluated on a fair value basis; and



- All financial assets other than those specified in SPPI above (i.e. those for which contractual cash flows do not represent SPPI, assets that are held for trading and assets that are managed and whose performance is evaluated on a fair value basis)

	SPPI financial assets		Other financial assets	
	Fair value	Change in fair value	Fair value	Change in fair value
Loans and receivables				
Cash and cash equivalents	₱439,538,290	₱-	₱-	₱-
Short-term investments	126,589,724	-	-	-
Insurance receivables	577,869,893	-	-	-
Loans and receivables – net	161,311,498	-	-	-
Financial assets at FVPL	-	-	227,151,152	6,467,173
AFS financial assets				
Debt securities	723,957,062	15,085,436	-	-
Equity securities	-	-	205,281,661	13,322,238
	₱2,029,266,467	₱15,085,436	₱432,432,813	₱19,789,411

*Credit risk disclosures*

The following table shows the carrying amount of the SPPI assets in accordance with PAS 39 categories by credit risk rating grades reported to key management personnel. The carrying amount is measured in accordance with PAS 39. For assets measured at amortized cost, the carrying amount shown is before impairment allowance.

	Investment Grade	Non-investment grade	Past due or impaired	Total
Loans and receivables				
Cash and cash equivalents	₱439,538,290	₱-	₱-	₱439,538,290
Short-term investments	126,589,724	-	-	126,589,724
Insurance receivables	-	577,869,893	35,937,416	613,807,309
Loans and receivables	150,000,000	11,311,498	-	161,311,498
Financial assets at FVPL				
Term notes	58,812,621	-	-	58,812,621
AFS financial assets				
Government debt securities	286,699,587	-	-	286,699,587
Private debt securities	437,257,475	-	-	437,257,475
	₱1,498,897,697	₱589,181,391	₱35,937,416	₱2,124,016,504

The following table provides information on the fair value and carrying amount under PAS 39 for those SPPI assets that do not have low credit risk as determined by the Company. The carrying amounts are measured in accordance with PAS 39. For assets measured at amortized cost, the carrying amount shown is before any allowance for impairment loss.

	Carrying amount	Fair value
Loans and receivables		
Cash and cash equivalents	₱439,538,290	₱439,538,290
Short-term investments	126,589,724	126,589,724
Insurance receivables	613,807,309	613,807,309
Loans and receivables	161,311,498	161,311,498

(Forward)



	Carrying amount	Fair value
Financial assets at FVPL		
Term notes	₱58,812,621	₱58,812,621
AFS financial assets		
Government debt securities	286,699,587	286,699,587
Private debt securities	437,257,475	437,257,475
	₱2,124,016,504	₱2,124,016,504

#### Product Classification

Insurance contracts are defined as those contracts under which the Company (the insurer) accepts significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholder. As a general guideline, the Company defines significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, security price, commodity price, foreign exchange rate, index of price or rates, a credit rating or credit index or other variable. Investment contracts mainly transfer financial risk but can also transfer insignificant insurance risk.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or has expired. Investment contracts can however be reclassified as insurance contracts after inception if the insurance risk becomes significant.

#### Foreign Currency Transactions and Translations

Transactions in foreign currencies are initially recorded in Philippine peso at exchange rate at the date of the transaction. Outstanding foreign currency denominated monetary assets and liabilities are retranslated at the closing exchange rate at the reporting date. Outstanding foreign currency denominated nonmonetary items that are measured in terms of historical cost are translated using the exchange rate at the date of initial transaction and are not subsequently restated. Outstanding foreign currency denominated nonmonetary items measured at fair value are translated using the exchange rate at the date when the fair value was determined. All foreign exchange differences are taken to profit or loss, except where it relates to equity securities where gains or losses are recognized directly in other comprehensive income.

#### Fair Value Measurement

The Company measures financial instruments, including AFS financial assets and financial assets at FVPL, at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
  - In the absence of a principal market, in the most advantageous market for the asset or liability.
- The principal or the most advantageous market must be accessible to by the Company.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.





A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the financial statements on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Cash and Cash Equivalents

Cash and cash equivalents are carried in the statement of financial position at face amount or nominal amount. Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and that are subject to an insignificant risk of changes in value and are free of any encumbrances.

#### Short-term Investments

Short-term investments are made for periods ranging more than three (3) months and up to twelve (12) months and earn interest at the respective short-term investment rates which is not restricted as to use.

#### Insurance Receivables

Insurance receivables are recognized on policy inception dates and measured on initial recognition at the fair value of the consideration receivable for the period of coverage. Subsequent to initial recognition, insurance receivables are measured at amortized cost. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the provision for impairment loss recorded in the profit or loss.

Insurance receivables are derecognized following the derecognition criteria of financial assets.

#### Financial Instruments – Recognition and Measurement

##### Date of recognition

Financial instruments are recognized in the statement of financial position when the Company becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date.



*Initial recognition*

Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in the case of a liability). The initial measurement of financial assets includes transaction costs except for financial assets at fair value through profit or loss (FVPL).

The Company classifies its financial assets in the following categories: financial assets at FVPL, AFS financial assets, held-to-maturity (HTM) investments, and loans and receivables. The Company classifies its financial liabilities as other financial liabilities. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. Management determines the classification of its investments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting period.

As of December 31, 2019 and 2018, the Company's financial instruments include AFS financial assets, financial assets at FVPL, loans and receivables and other financial liabilities.

*'Day' 1 difference*

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a 'Day 1' profit or loss) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where an unobservable data is used, the difference between the transaction price and model value is only recognized in the profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the 'Day 1' difference amount.

*AFS financial assets*

AFS financial assets are those which are designated as such or do not qualify to be classified as financial assets at FVPL, HTM financial assets or loans and receivables. They are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value. The effective yield component of AFS debt securities, as well as the impact of restatement on foreign currency-denominated AFS debt securities, is reported in profit or loss. Interest earned on holding AFS debt securities are reported as interest income using the effective interest method. Dividends earned on holding AFS equity securities are recognized in profit or loss as dividend income when the right to receive the payment has been established. The unrealized gains and losses arising from the fair valuation of AFS financial assets are reported in the statement of comprehensive income. Losses arising from impairment of such investments are recognized in profit or loss. When the security is disposed of, the cumulative gain or loss previously recognized in other comprehensive income is recognized in profit or loss

When the fair value of AFS financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted equity instruments, these investments are carried at cost, less any allowance for impairment loss.

*Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held-for-trading, nor



designated as AFS financial assets or at financial assets at FVPL. This accounting policy relates to the statement of financial position 'Cash and cash equivalents', 'Short-term investments', 'Insurance receivables', 'Loans and receivables' and 'Accrued income'.

After initial measurement, the loans and receivables are subsequently measured at amortized cost using the effective interest rate method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Amortization is included in the interest income in profit or loss. The losses arising from impairment of such loans and receivables are recognized in the profit or loss.

#### *Other financial liabilities*

Issued financial instruments or their components, which are not held for trading or designated as FVPL, are classified as other financial liabilities, where the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. This includes investment contracts which mainly transfer financial risk and has no significant insurance risk.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the amortization process.

As of December 31, 2019 and 2018, the Company's other financial liabilities include insurance contract liabilities, insurance payables, accounts payable and accrued expenses that meet the above definition (other than liabilities covered by other accounting standards, such as provisions, pension liability and income tax payable), and dividends payable.

#### Classification of Financial Instruments between Debt and Equity

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interests, dividends, gains and losses relating to a financial instrument or a component that is financial liability are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefit.

A financial instrument is classified as debt if it has a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company; or
- if the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counter parties.



### Impairment of Financial Assets

The Company assesses at every end of the reporting date whether a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower, or a group of borrowers, is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### *AFS financial assets carried at fair value*

In case of equity investments classified as AFS, impairment indicators would include a significant or prolonged decline in the fair value of the investments below cost. Where there is evidence of impairment, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss) is removed from other comprehensive income and recognized in profit or loss. Impairment losses on equity investments are not reversed through profit or loss. Increases in fair value after impairment are recognized directly in other comprehensive income.

In the case of debt instruments classified as AFS, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss and is recorded as part of "Investment income" in profit or loss. If, in a subsequent period, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.

#### *AFS financial assets carried at cost*

If there is objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

#### *Loans and receivables*

For loans and receivables carried at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as a difference between the assets' carrying amount and the present value of the estimated



future cash flows. The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. The carrying amount of the asset shall be reduced through the use of an allowance account. The amount of loss shall be recognized in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the date of reversal.

#### Derecognition of Financial Assets and Liabilities

##### *Financial asset*

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; or
- the Company has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset or has entered into a 'pass-through' arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of the consideration that the Company could be required to repay.

##### *Financial liability*

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### Reinsurance Assets

The Company cedes insurance risk in the normal course of business. Reinsurance assets represent balance due from reinsurance companies. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract.

An impairment review is performed at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence exist that the Company may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurer can be measured reliably. Any impairment loss is charged against profit or loss.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.



The Company also assumes reinsurance risk in the normal course of business. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies, which are included under "Insurance payables" in the statement of financial position. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired, or when the contract is transferred to another party.

#### Deferred Acquisition Costs and Deferred Reinsurance Commission

Commission and other acquisition costs incurred during the reporting period that vary with and are related to securing new insurance contracts or renewing existing insurance contracts, but which relates to subsequent reporting periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as expense when incurred.

Subsequent to initial recognition, these costs are amortized using the 24th method for policies with a term of exactly one year, otherwise, 365th method is used. Amortization is charged to profit or loss. The unamortized acquisition costs are shown as "Deferred acquisition costs" in the statement of financial position. Reinsurance commissions are deferred and shown in the statement of financial position as "Deferred reinsurance commissions", subject to the same amortization method as the related acquisition costs.

#### Prepayments

Prepayments represent expenses not yet incurred but already paid in cash. Prepayments are initially recorded as assets and measured at the amount of cash paid. Subsequently, these are charged to profit or loss as these are consumed in operations or expire with the passage of time depending on the terms of the related agreements, if covered by a contract.

#### Property and Equipment

Property and equipment are stated at cost, net of accumulated depreciation and any impairment in value.

The initial cost of property and equipment comprises its purchase price, including any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged against the profit or loss during the reporting period in which they are incurred.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

	Years
Condominium units	50
Furniture, fixtures and equipment	10
Electronic data processing (EDP) equipment	5-10
Leasehold improvements	10 or the term of the lease, whichever is shorter
Transportation equipment	5



The assets' residual values estimated useful lives and depreciation and amortization method are reviewed periodically to ensure that the method, residual value and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Each part of an item of property and equipment with a cost that is significant in relation to the total cost of the item is depreciated separately.

The estimated useful lives and the depreciation and amortization method are reviewed periodically to ensure that the period and the method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

Fully depreciated assets are retained in accounts until they no longer in use and no further depreciation is credited or charged against current operations.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the year the item is derecognized.

#### Impairment of Non-Financial Assets

At each reporting period, the Company assesses whether there is any indication that nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Company makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed for the cash generating unit to which the asset belongs. Where the carrying amount of an asset (or cash generating unit) exceeds its recoverable amount, the asset (or cash generating unit) is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash generating unit). An impairment loss is charged against operations in the year in which it arises.

An assessment is made at each end of the reporting period as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior periods. Such reversal is recognized in profit or loss. After such reversal, the depreciation and amortization expense is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining life.

#### Creditable Withholding Taxes

Creditable withholding pertains to the taxes paid by the Company that is withheld by its counterparty for the payment of its expenses and other purchases. Creditable withholding taxes are recorded at cost as "Other Assets" in the statement of financial position.



At each end of the tax reporting deadline, creditable withholding taxes may either be offset against future income tax payable or be claimed as a refund from taxation authorities at the option of the Company. If creditable withholding taxes are claimed as a refund, these will be recorded as a receivable under “Loans and receivable” in the statement of financial position.

At each end of the reporting period, an assessment for impairment is performed as to the recoverability of creditable withholding taxes. If any indication of impairment exists, the Company makes an estimate of the asset’s recoverable amount. The Company provides the unrecoverable creditable withholding taxes through valuation account. Factors which primarily affect the recoverability of these assets include the completeness of the supporting documentation (certificates of creditable tax withheld at source subject to rules on Philippine income taxation). A review to determine the adequacy of allowance is made by the Company on a continuing basis year on year.

#### Value-Added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the statement of financial position. When VAT passed on purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the statement of financial position to the extent of the recoverable amount.

#### Insurance Contract Liabilities

Insurance contract liabilities are recognized when contracts are entered into and premiums are charged.

#### *Provisions for claims reported, provision for claims Incurred But Not Reported (IBNR) losses, claims handling expense (CHE) and Margin for Adverse Deviation (MfAD)*

Provisions for claims reported are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the end of each reporting date. The liability is not discounted for the time value of money.

Provision for claims IBNR pertains to amount provided for claim events that have occurred but have not been reported to the Company as of the reporting date. The provision for claims IBNR at each reporting date is calculated by an independent actuary accredited by the IC using standard actuarial projection techniques (or combination of such techniques), including but not limited to the chain ladder method, the expected loss ratio approach, and the Bornhuetter-Ferguson method. The actuary determines the appropriateness of the method used by considering the characteristics of the Company’s claims data and other factors such as maturity of the business, large losses arising from significant past events, operational changes in claims and underwriting processes and external conditions.

The Company shall include an MfAD to allow for inherent uncertainty of the best estimate of the policy reserves which shall be determined by an independent actuary at least on an annual basis based on standard projection techniques or combination of such techniques such as, but not limited to, the Mack Method, Bootstrapping Method, Stochastic Chain Ladder Method to bring the actuarial estimate of the policy liabilities at the 75% level of sufficiency.





Provision for claims handling expense (CHE) is also calculated by the actuary to cover estimated expenses of settling all claims, both reported and unreported, outstanding as of the reporting date.

Quarterly, an actuarial valuation is performed on the gross and net claims and premium liabilities to ensure that the reserves are in compliance with the Valuation Standards for Non-Life Insurance Policy Reserves as required by the IC guided by Sections 219 and 220 of the Amended Insurance Code (Republic Act (RA) No. 10607) along with Circular Letters No. 2018-18 and No. 2018-19. Additional reserves are set up if the result of the actuarial investigation shows that the existing balances are not in accordance with the mandate of IC.

#### *Claim Cost Recognition*

Liabilities for unpaid claim costs and claim adjustment expenses relating to insurance contracts are accrued when the insured events occur.

An insurance contract remains in force at the inception date of policy until its maturity or expiry regardless of the number of the claims reported and, for as long as the coverage is sufficient.

#### *Premium liabilities*

Premium liabilities is equal to the provision for unearned premiums plus the difference between the provision for unexpired risk and the provision for unearned premiums, net of deferred acquisition costs, if the provision for unexpired risk is greater than the provision for unearned premiums net of deferred acquisition costs. Otherwise, it is equal to the provision for unearned premiums.

#### *Provision for unearned premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. Premiums from policy contracts with a term of exactly one year are recognized as revenue over the period of the contracts using the 24th method, otherwise, 365<sup>th</sup> method is used. The portion of the premiums written that relate to the unexpired periods of the policies at the reporting date are accounted for as provision for unearned premiums and presented as part of “Insurance contract liabilities” in statement of financial position. The change in the provision for unearned premiums is taken to profit or loss in the order that revenue is recognized over the period of risk. Further, provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

#### *Provision for unexpired risk*

Provision for unexpired risk (URR) is the best estimate that relates to expected future claim payments and related expenses to be incurred after the valuation date, arising from future events. This shall be calculated as the best estimate of future claims and expenses for all classes of business, with MfAD.

#### Pension Cost

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.



Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Company's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

### Equity

#### *Capital stock*

Capital stock represents the value of shares that have been issued at par. The transaction costs incurred as a necessary part of completing an equity transaction are accounted for as part of the transaction and are deducted first from additional paid-in-capital

#### *Contributed surplus*

Contributed surplus represents the original contribution of the stockholders of the Company, in addition to the paid-up capital stock.

#### *Retained earnings*

Retained earnings represent the cumulative balance of net income or loss of the Company, effects of any change in accounting policy and other adjustment affecting the account such as dividend distribution.



### Revenue Recognition

Revenue from contracts with customers is recognized upon transfer of services to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those services.

The Company assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Company has concluded that it is acting as a principal in all of its revenue arrangements.

#### *Other income*

Income from other sources is recognized when earned.

#### *Other underwriting income*

Other underwriting income pertains to income other than premiums but related to the issuance of policy. These are recognized as income when earned.

The following revenue accounts are outside the scope of PFRS 15:

#### *Premiums*

Gross insurance written premiums comprise the total premiums receivable for the whole cover period provided by contracts entered into during the reporting period. Premiums include any adjustments arising in the reporting period for premium receivable in respect of business written in prior periods. Premiums from policies with a term of exactly one year are recognized as revenue over the period of the contracts using the 24th method, otherwise 365th method is used. The portion of the premiums written that relate to the unexpired periods of the policies at the end of the reporting period are accounted for as provision for unearned premiums and is presented under “Insurance contract liabilities” in the statement of financial position. The related reinsurance premiums ceded that pertain to the unexpired periods at reporting date are accounted for as deferred reinsurance premiums shown under “Reinsurance assets” in the statement of financial position. The net changes in these accounts between reporting dates are credited or charged against profit or loss for the year.

#### *Commission income*

Reinsurance commissions are recognized as revenue over the period of the contracts using the 24<sup>th</sup> method for policies with a term of exactly one year, otherwise, 365th method is used. The portion of the commissions that relates to the unexpired periods of the policies at the end of the reporting period is accounted for as “Deferred reinsurance commissions” in the statement of financial position.

#### *Interest income*

Interest income is recognized in the profit or loss as it accrues, taking into account the effective yield of the asset. Interest income includes the amortization of any discount or premium using the effective interest method.

#### *Dividend income*

Dividend income is recognized when the shareholders’ right to receive the payment is established.

### Expense Recognition

Expenses are decreases in economic benefits during the accounting period in the form of outflows or depletions of assets or incurrence of liabilities that result in decreases in equity, other than those relating to distributions to equity participants.



The following specific recognition criteria must also be met before revenue is recognized:

*Benefits and claims*

Benefits and claims consist of benefits and claims paid to policyholders and which include changes in valuation of insurance contract liabilities, except for changes in the provision for unearned premiums which are included in net earned premiums. It further includes internal and external claims handling cost that are directly related to the processing and settlement of claims. Amounts receivable in respect of salvage and subrogation are also considered and are offset against related claims. Insurance claims are recorded on the basis of notifications received.

*Commission expense*

Commissions are recognized as expense over the period of the contracts using the 24th method for policies with a term of exactly one year, otherwise, 365th method is used. The portion of the commissions that relates to the unexpired periods of the policies at reporting date is accounted for as “Deferred Acquisition Cost” and presented in the asset section of the statement of financial position.

*Underwriting expense and general and administrative expense*

These expenses are recognized in profit or loss as they are incurred.

*Interest expense*

Interest expense is recognized as incurred, taking into account the effective yield of the liabilities.

Leases – policies applicable beginning January 1, 2019

*Company as a lessee – Short-term leases and leases of low-value assets*

The Company applies the short-term lease recognition exemption to its short-term leases of office and parking spaces (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below ₱216,000. lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Leases – policies applicable prior to January 1, 2019

*Company as a lessee*

Lease of assets under which the lessor effectively retains all the risks and rewards of ownership is classified as operating lease. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term.

Income Tax

Income tax for the year consists of current and deferred tax. Income tax is determined in accordance with Philippine tax laws. Income tax is recognized in profit or loss, except to the extent that it relates to items recognized directly in equity or other comprehensive income.

*Current income tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute this amount are those that have been enacted or substantially enacted as of the end of the reporting period.

*Deferred income tax*

Deferred income tax is provided, using the liability method, on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.



Deferred income tax liabilities are recognized for all taxable temporary differences, including assets revaluations, with certain exceptions. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable profit will be available against which the deductible temporary differences, carryforward of unused tax credits from excess MCIT and unused NOLCO can be utilized. Deferred income tax, however, is not recognized on temporary differences that arise from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the same time of the transaction, affects neither the accounting income nor taxable income or loss.

The carrying amount of deferred income tax assets is reviewed at each end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each end of the reporting period and are recognized to the extent that it has become probable that future taxable profit will allow the deferred income tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that are applicable to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted as of end of the reporting date. Movements in the deferred income tax assets and liabilities arising from changes in the rates are charged against or credited to profit or loss for the period.

Deferred income tax relating to items recognized in other comprehensive income is also recognized in other comprehensive income and not in profit or loss.

Deferred income tax assets and liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

#### Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain and the expense relating to any provision is presented in profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a borrowing cost.

#### Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognized in the financial statements but disclosed when an inflow of economic benefits is probable. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in profit or loss.



#### Events after the Reporting Date

Any post year-end event up to the date of approval of the BOD of the financial statements that provides additional information about the Company's financial position at the end of the reporting date (adjusting event) is reflected in the financial statement. Post year-end events that are not adjusting events, if any, are disclosed in the notes to the financial statements when material.

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### 3. Significant Accounting Judgments and Estimates

The preparation of the financial statements in accordance with PFRS requires the Company to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be determinable under the circumstances.

#### Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimates and assumptions, which have the most significant effect on the amounts recognized in the financial statements.

#### *Product classification*

The Company has determined that the insurance policies have significant insurance risks and therefore meet the definition of insurance contracts and should be accounted for as such.

#### *Classification of financial instruments*

The Company classifies a financial instrument depending on the purpose for which the financial instruments was acquired or originated. Management determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates this classification at every reporting date.

In addition, the Company classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in active market is the determination on whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

The classification of the Company's financial instrument by categories is shown in Note 6.

#### *Operating lease commitments – company as lessee – policies prior to January 1, 2019*

The Company has entered into commercial property leases with various lessors. The Company has determined that the lessors retain all the significant risks and rewards of ownership of the leased properties thus accounts for them as operating leases. Accordingly, these agreements are accounted for as operating leases (see Note 26).



### Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### *Valuation of insurance contract liabilities*

Estimates have to be made both for the expected ultimate cost of claims reported at the end of the reporting date and for the expected ultimate cost of claims IBNR at the end of the reporting date. It can take a significant period of time before the ultimate claim cost can be established with certainty. Non-life liabilities are not discounted for the time value of money.

The main assumption underlying estimation of the claims provision is that a company's past claim development experience can be used to project future claims development and hence ultimate claims costs. Historical claims development is mainly analyzed by accident years as well as by significant business lines and claims types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development.

In addition to the use of loss development triangles per class of business as basis for projection of future claims, the independent actuary also considers the information gathered from the Company's Underwriting and Claims Departments in the actuarial computation of the policy reserves including claims IBNR and ultimate cost of CHE. This information includes, among others, large loss experience, concerns and uncertainties, operation changes in claims and underwriting processes, and external conditions such as market outlook, inflation and current catastrophes.

The carrying value of claims reported and IBNR included in the insurance contract liabilities account amounted to ₱367.45 million and ₱296.16 million as of December 31, 2019 and 2018, respectively (see Note 14).

#### *Impairment of AFS financial assets*

The Company assesses its AFS financial assets for impairment when there has been a significant or prolonged decline in the fair value below cost. This determination of what is significant or prolonged requires judgment. The Company treats 'significant' generally as 15-20% or more of the original cost of investment, and 'prolonged' as being more than twelve (12) months. In making this judgment, the Company evaluates, among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

The carrying value of the Company's AFS equity financial assets amounted to ₱205.28 million and ₱168.51 million as of December 31, 2019 and 2018, respectively. The Company recognized impairment loss on its investment in equity securities amounting to ₱11.47 million and ₱5.92 million in 2019 and 2018, respectively (see Note 7).

In case of AFS debt securities, impairment is assessed based on the same criteria as financial assets at amortized cost. An amount comprising the difference between its cost, net of any principal payment and amortization, and its current fair value, less any impairment loss previously recognized in profit or loss, is transferred from equity to profit or loss. Future interest income is based on the reduced carrying amount and is accrued based on the rate on interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of interest income in profit or loss. If, in subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through profit or loss.



The carrying value of AFS debt securities amounted to ₱723.96 million and ₱559.20 million as of December 31, 2019 and 2018, respectively. The Company did not recognize impairment loss on its debt securities in 2019 and 2018 (see Note 7).

*Estimation of allowance for credit losses on loans and receivables*

The Company reviews its insurance receivables and loans and receivables at each reporting date to assess whether an allowance for credit losses should be recorded in profit or loss. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance. The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts. These factors include, but are not limited to, the length of the Company's relationship with the debtor, the debtor's payment behavior and known market forces. The Company reviews the age and status of receivables, and identifies accounts that are to be provided with allowance on a continuous basis.

The amount and timing of recorded expenses for any period would differ if the Company made different judgments or utilized different estimates. An increase in allowance for credit losses would increase recorded expenses and decrease the asset's carrying values.

The carrying value of insurance receivables amounted to ₱577.87 million and ₱577.32 million as of December 31, 2019 and 2018, respectively (see Note 6). The allowance for credit losses amounted to ₱35.94 million and ₱8.75 million as of December 31, 2019 and 2018, respectively.

As of December 31, 2019 and 2018, the carrying value of loans and receivables amounted to ₱161.31 million and ₱174.56 million, respectively. The Company did not recognize allowance for credit losses on loans and receivables in 2019 and 2018 (see Note 7).

*Impairment of property and equipment*

The Company assesses the impairment of its property and equipment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the acquired assets; and
- significant negative industry or economic trends.

As of December 31, 2019 and 2018, the carrying value of property and equipment amounted to ₱27.05 million and ₱24.47 million, respectively. The Company did not recognize impairment loss on its property and equipment in 2019 and 2018 (see Note 11).

*Recognition of deferred tax assets*

Deferred income tax assets are recognized for all deductible temporary differences to the extent that it is probable that the taxable profit will be available against which these can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies.





As of December 31, 2019 and 2018, the Company recognized deferred tax assets amounting to ₱36.45 million and ₱17.32 million, respectively (see Note 23).

*Pension benefits*

The determination of obligation and cost of pension benefits is dependent on the selection of certain assumptions used in calculating such amounts. Those assumptions include, among others, discount rate and salary increase rate. In accordance with PFRS, actual results that differ from the Company's assumptions are recognized outright in the statement of comprehensive income.

While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the pension obligation.

As of December 31, 2019 and 2018, net pension liability amounted to ₱4.16 million and net pension asset amounted to ₱0.96 million, respectively (Note 22).

*Contingencies*

The Company is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with the legal counsels and based upon an analysis of potential results. The Company does not believe these proceedings will have a material adverse effect on the Company's financial position.

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#### 4. Cash and Cash Equivalents

This account consists of:

	2019	2018
Cash on hand	₱30,900	₱44,900
Cash in banks (Note 24)	308,254,245	266,932,790
Cash equivalents (Note 24)	131,253,145	270,015,941
	<b>₱439,538,290</b>	<b>₱536,993,631</b>

Cash in banks earns interest at the respective bank deposit rates. Cash equivalents are made for varying periods of up to three months depending on the immediate cash requirements of the Company, and earned interest at annual rates that ranged from 1.25% to 4.00% and from 1.00% to 7.50% in 2019 and 2018, respectively.

Interest income earned from cash in banks and cash equivalents amounted to ₱6.86 million and ₱21.61 million in 2019 and 2018, respectively (see Note 19).

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#### 5. Short-term Investments

This account consists of:

	2019	2018
Time deposits	₱126,589,724	₱—



Short-term investments consist of time deposits with maturities of more than three months but less than one year from the date of placement, and earned interest at annual rates of 3.25% to 3.50% in 2019.

Interest income earned from these short-term investments amounted to ₱1.50 million in 2019 (Note 19).

## 6. Insurance Receivables

This account consists of:

	2019	2018
Premiums receivable (Note 25)	<b>₱366,655,087</b>	₱338,557,679
Reinsurance recoverable on paid losses	<b>108,501,722</b>	139,163,609
Due from ceding companies	<b>103,957,558</b>	62,277,235
Commissions receivable	<b>23,959,031</b>	37,358,427
Fund held by ceding companies	<b>10,733,911</b>	8,705,066
	<b>613,807,309</b>	586,062,016
Less: allowance for credit losses	<b>35,937,416</b>	8,745,292
	<b>₱577,869,893</b>	₱577,316,724

The aging analysis of insurance receivables as of December 31 follows:

	2019					Total
	Less than 30 days	31 to 60 Days	61 to 120 days	121 to 180 Days	More than 180 days	
Premiums receivable	₱68,011,703	₱34,152,816	₱16,488,288	₱57,683,739	₱190,318,541	₱366,655,087
Reinsurance recoverable on paid losses	52,134	425,945	49,328,977	-	58,694,666	108,501,722
Due from ceding companies	24,502,586	6,937,639	23,187,148	9,236,810	40,093,375	103,957,558
Commissions receivable	967,777	926,144	654,659	3,148,791	18,261,660	23,959,031
Funds held by ceding companies	-	9,601	1,226,509	674,817	8,822,984	10,733,911
	<b>₱93,534,200</b>	<b>₱42,452,145</b>	<b>₱90,885,581</b>	<b>₱70,744,157</b>	<b>₱316,191,226</b>	<b>₱613,807,309</b>

	2018					Total
	Less than 30 days	31 to 60 days	61 to 120 days	121 to 180 Days	More than 180 days	
Premiums receivable	₱48,950,872	₱49,656,074	₱41,511,534	₱35,158,318	₱163,280,881	₱338,557,679
Reinsurance recoverable on paid losses	2,223,872	18,995,660	2,568,370	10,962,044	104,413,663	139,163,609
Due from ceding companies	16,001,616	15,061,953	4,879,943	2,303,252	24,030,471	62,277,235
Commissions receivable	4,512,108	3,727,724	8,733,581	3,448,729	16,936,285	37,358,427
Funds held by ceding companies	-	-	4,706	9,412	8,690,948	8,705,066
	<b>₱71,688,468</b>	<b>₱87,441,411</b>	<b>₱57,698,134</b>	<b>₱51,881,755</b>	<b>₱317,352,248</b>	<b>₱586,062,016</b>



As of December 31, 2019 and 2018, allowance for doubtful accounts for insurance receivables follows:

	2019			Total
	Premiums receivable	Due from ceding companies	Reinsurance recoverable on paid losses	
Balance at beginning of year	₱4,599,194	₱852,181	₱3,293,917	₱8,745,292
Provision for bad debts (Note 21)	6,227,989	11,277,056	9,687,079	27,192,124
Balance at end of year	₱10,827,183	₱12,129,237	₱12,980,996	₱35,937,416

	2018			Total
	Premiums receivable	Due from ceding companies	Reinsurance recoverable on paid losses	
Balance at beginning and end of year	₱4,599,194	₱852,181	₱3,293,917	₱8,745,292

## 7. Financial Assets

As of December 31, 2019 and 2018, the Company's financial assets are summarized by measurement categories as follows:

	2019	2018
Financial assets at FVPL	₱227,151,152	₱220,683,979
AFS financial assets	929,238,723	727,715,509
Loans and receivables	161,311,498	174,559,592
	<b>₱1,317,701,373</b>	<b>₱1,122,959,080</b>

The assets included in each of the categories above are detailed as follow:

### *Financial assets at FVPL*

This account consists of quoted preferred shares and peso-denominated term notes. These financial assets were designated as at FVPL at initial recognition. The movement in the fair value of financial assets at FVPL amounted to ₱6.47 million increase and ₱16.28 million decrease in 2019 and 2018, respectively, reported under 'Investment income – net' in the statements of income (Note 19).

### *AFS financial assets*

This account consists of the following:

	2019	2018
Government debt securities	₱286,699,587	₱178,137,358
Private debt securities	437,257,475	381,063,248
Equity securities:		
Listed common shares– net of allowance for impairment losses amounting to ₱24.94 million and ₱40.60 million as of December 31, 2019 and 2018, respectively	204,261,661	167,494,903
Private common shares	1,020,000	1,020,000
	<b>₱929,238,723</b>	<b>₱727,715,509</b>



The cost of AFS financial assets are as follows:

	2019	2018
Government debt securities	<b>₱280,500,000</b>	₱190,200,000
Private debt securities	<b>442,336,080</b>	401,008,858
Equity securities:		
Listed common shares– net of allowance for impairment losses amounting to ₱24.94 million and ₱40.60 million as of December 31, 2019 and 2018, respectively	<b>164,677,517</b>	125,428,468
Private common shares	<b>1,020,000</b>	1,020,000
	<b>₱888,533,597</b>	₱717,667,326

The carrying values of AFS financial assets have been determined as follows:

	2019	2018
Balance at beginning of year	<b>₱727,715,509</b>	₱701,454,646
Additions	<b>419,726,447</b>	99,721,982
Disposal/maturities	<b>(246,496,453)</b>	(53,329,412)
Amortization of premium	<b>(114,453)</b>	(111,142)
Changes in fair value of AFS financial assets	<b>28,407,673</b>	(20,020,564)
Balance at end of year	<b>₱929,238,723</b>	₱727,715,510

The rollforward analysis of the revaluation reserve on AFS financial assets follows:

	2019	2018
Balance at beginning of year	<b>₱10,048,184</b>	₱26,333,442
Change in fair value of AFS financial assets	<b>28,407,673</b>	(20,020,564)
Transferred to profit and loss:		
Impairment loss (Note 19)	<b>11,470,015</b>	5,923,487
Gain on sale of AFS financial assets	<b>(9,220,746)</b>	(2,188,181)
Balance at end of year	<b>₱40,705,126</b>	₱10,048,184

In 2019 and 2018, provision for impairment losses amounting to ₱11.47 million and ₱5.92 million pertains to investments in listed equity securities (Note 19).

Interest income earned from AFS financial assets in 2019 and 2018 amounted to ₱41.60 million and ₱19.90 million, respectively (see Note 19).

In 2019 and 2018, dividend income earned from investments in equity securities amounted to ₱14.08 million and ₱15.56 million, respectively (Note 19).

#### *Loans and receivables*

This account consists of the following:

	2019	2018
Money market placements	<b>₱150,000,000</b>	₱159,000,000
Accounts receivable	<b>10,703,402</b>	15,515,131
Advances to employees	<b>608,096</b>	44,461
	<b>₱161,311,498</b>	₱174,559,592



Money market placements are composed of time deposits which have been acquired with original maturities of more than three months. These time deposits earn annual interest ranges from 5.50% to 3.25% in 2019 and 2018 and with maturity dates from 2019 to 2023. Interest income from money market placements amounted to ₱3.60 million and ₱3.35 million in 2019 and 2018, respectively (Note 19).

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## 8. Accrued Income

This account consists of accrued interest on the following accounts:

	2019	2018
Cash and cash equivalents	<b>₱5,294,938</b>	₱8,388,178
Short-term investments	<b>1,501,959</b>	-
AFS financial assets	<b>465,934</b>	350,111
Loans and receivables	<b>706,337</b>	584,967
	<b>₱7,969,168</b>	₱9,323,256

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## 9. Reinsurance Assets

This account consists of:

	2019	2018
Reinsurance recoverable on unpaid losses (Note 14)	<b>₱267,073,368</b>	₱210,868,540
Deferred reinsurance premiums (Note 14)	<b>176,353,357</b>	157,222,816
	<b>₱443,426,725</b>	₱368,091,356

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## 10. Deferred Acquisition Costs and Deferred Reinsurance Commissions

The rollforward analysis of deferred acquisition costs follows:

	2019	2018
Balance at beginning of year	<b>₱26,537,688</b>	₱22,686,781
Cost deferred during the year	<b>70,814,601</b>	58,674,945
Cost incurred during the year	<b>(67,315,665)</b>	(54,824,038)
Balance at end of year	<b>₱30,036,624</b>	₱26,537,688

The rollforward analysis of deferred reinsurance commissions follows:

	2019	2018
Balance at beginning of year	<b>₱14,706,719</b>	₱11,592,286
Income deferred during the year	<b>61,879,330</b>	40,210,231
Income earned during the year	<b>(57,000,772)</b>	(37,095,798)
Balance at end of year	<b>₱19,585,277</b>	₱14,706,719



## 11. Property and Equipment– net

The composition of and movements of this account follows:

2019						
	Condominium units	Furniture, fixtures and equipment	EDP equipment	Leasehold improvements	Transportation equipment	Total
<b>Cost</b>						
Balance at beginning of year	₱24,721,098	₱2,825,266	₱12,174,919	₱3,888,954	₱7,261,248	₱50,871,485
Additions	–	154,942	2,972,881	40,700	3,452,199	6,620,722
Disposals	–	–	–	–	(803,569)	(803,569)
<b>Balance at end of year</b>	<b>24,721,098</b>	<b>2,980,208</b>	<b>15,147,800</b>	<b>3,929,654</b>	<b>9,909,878</b>	<b>56,688,638</b>
<b>Accumulated depreciation</b>						
Balance at beginning of year	₱12,731,365	₱926,829	₱10,157,554	₱922,835	₱1,662,497	₱26,401,080
Depreciation (Note 21)	494,422	275,615	1,035,629	395,713	1,597,493	3,798,872
Disposals	–	–	–	–	(562,498)	(562,498)
<b>Balance at end of year</b>	<b>13,225,787</b>	<b>1,202,444</b>	<b>11,193,183</b>	<b>1,318,548</b>	<b>2,697,492</b>	<b>29,637,454</b>
<b>Net book value</b>	<b>₱11,495,311</b>	<b>₱1,777,764</b>	<b>₱3,954,617</b>	<b>₱2,611,106</b>	<b>₱7,212,386</b>	<b>₱27,051,184</b>
2018						
	Condominium units	Furniture, fixtures and equipment	EDP equipment	Leasehold improvements	Transportation equipment	Total
<b>Cost</b>						
Balance at beginning of year	₱24,721,098	₱2,566,337	₱11,457,861	₱3,823,954	₱3,039,284	₱45,608,534
Additions	–	258,929	717,058	65,000	5,455,893	6,496,880
Disposals	–	–	–	–	(1,233,929)	(1,233,929)
<b>Balance at end of year</b>	<b>24,721,098</b>	<b>2,825,266</b>	<b>12,174,919</b>	<b>3,888,954</b>	<b>7,261,248</b>	<b>50,871,485</b>
<b>Accumulated depreciation</b>						
Balance at beginning of year	₱12,236,943	₱657,337	₱9,240,689	₱527,440	₱1,234,668	₱23,897,077
Depreciation (Note 21)	494,422	269,492	916,865	395,395	1,164,869	3,241,043
Disposals	–	–	–	–	(737,040)	(737,040)
<b>Balance at end of year</b>	<b>12,731,365</b>	<b>926,829</b>	<b>10,157,554</b>	<b>922,835</b>	<b>1,662,497</b>	<b>26,401,080</b>
<b>Net book value</b>	<b>₱11,989,733</b>	<b>₱1,898,437</b>	<b>₱2,017,365</b>	<b>₱2,966,119</b>	<b>₱5,598,751</b>	<b>₱24,470,405</b>

The cost of fully depreciated property and equipment still in use amounted to ₱2.26 million and ₱2.21 million as of December 31, 2019 and 2018, respectively.

## 12. Other Assets

This account consists of:

	2019	2018
Prepaid expenses	₱64,321,245	₱333,876
Escrow fund	44,790,169	43,029,100
Documentary stamps fund	11,302,315	11,685,485
Deferred input VAT	8,160,434	4,192,300
Miscellaneous deposits	1,198,992	1,180,812
Creditable withholding taxes (CWT)	–	1,520,013
Others	3,614,606	2,707,908
	<b>₱133,387,761</b>	<b>₱64,649,494</b>



Prepaid expenses pertain to prepayments for various expenses. This account also includes deferred service fees pertaining to other acquisitions costs recorded as underwriting expenses which is accounted using the 24<sup>th</sup> method.

The escrow fund was established pursuant to the requirement of the Land Transportation Franchising and Regulatory Board (LTFRB) wherein the Company, being accredited for the Personal Passenger Accident Insurance Program (PPAI), is required to establish an escrow to guaranty the payment of the claims of insured Public Utility Vehicles. The escrow agreement was entered by the Company, LTFRB, and PNB Trust Banking Group (escrow agent) on November 15, 2013 to set up a fund amounting to ₱40.00 million with accumulated interest amounting to ₱4.79 million as of 2019.

Documentary stamps fund pertains to fund set aside for payment of documentary stamps tax to Bureau of Internal Revenue (BIR).

Deferred input VAT arises from purchases of goods and services from VAT registered suppliers which were not yet paid as of reporting date.

Miscellaneous deposits represent security rent deposits of branches and fund set aside as per requirement of the Supreme Court for the issuance of bonds for the Company's assured.

CWT pertain to the excess payments made against current income tax due which can be claimed against income tax in future periods. CWT applied for payment of the Company's income tax due in 2019 and 2018 amounted to ₱5.38 million and ₱13.96 million, respectively.

Others pertain to security fund and stationery and supplies.

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### 13. Accounts Payable and Accrued Expenses

This account consists of:

	2019	2018
Commissions payable (Note 25)	₱123,803,717	₱99,423,432
Accounts payable	93,124,797	58,648,658
Premium deposits	62,446,120	39,922,015
Deferred output VAT	49,741,588	38,044,687
Taxes payable	35,676,378	33,911,827
Accrued expenses	14,457,890	10,091,137
Output VAT	1,143,865	3,699,664
Others	350,172	203,058
	<b>₱380,744,527</b>	<b>₱283,944,478</b>

Commissions payable pertain to commissions to agents, brokers and ceding companies. These are settled within 90 days from policy issuance date.

Accounts payable and accrued expenses pertain to operating expenses of the Company which are non-interest bearing and due and demandable. Accrued expenses also include accruals for bonus.

During 2019, the Company reversed long-outstanding accounts payable amounting to ₱4.30 million. These reversals were recorded as part of "Miscellaneous income" in the statements of income.



Premium deposits pertain to collections from policyholders which were received but were not yet properly applied due to incomplete reference.

Deferred output VAT consists of VAT incurred from policy issuances where the corresponding premiums remain unpaid as of reporting date.

Taxes payable pertain to documentary stamps payable, withholding taxes payable, fire service tax payable and other taxes and licenses that are due for settlement within one month after the reporting date.

Other liabilities mainly consists of contribution and loan payable to SSS, Pag-ibig and Medicare.

#### 14. Insurance Contract Liabilities

Insurance contract liabilities may be analyzed as follows:

	2019			2018		
	Insurance contract liabilities	Reinsurers' share of liabilities (Note 9)	Net	Insurance contract liabilities	Reinsurers' share of liabilities (Note 9)	Net
Provision for claims reported	₱237,179,527	₱181,298,963	₱55,880,564	₱243,058,927	₱178,509,317	₱64,549,610
Provision for claims IBNR and MfAD	130,271,671	85,774,405	44,497,266	53,100,916	32,359,223	20,741,693
Total provision for claims reported, claims IBNR and MfAD	367,451,198	267,073,368	100,377,830	296,159,843	210,868,540	85,291,303
Provision for unearned premiums	414,600,527	176,353,357	238,247,170	298,510,980	157,222,816	141,288,164
	₱782,051,725	₱443,426,725	₱338,625,000	₱594,670,823	₱368,091,356	₱226,579,467

The provision for claims reported, claims IBNR and MfAD may be analyzed as follows:

	2019			2018		
	Insurance contract liabilities	Reinsurers' share of liabilities (Note 9)	Net	Insurance contract liabilities	Reinsurers' share of liabilities (Note 9)	Net
Balance at beginning of year	₱296,159,843	₱210,868,540	₱85,291,303	₱221,463,405	₱158,882,108	₱62,581,297
Claims incurred during the year	114,929,236	51,985,731	62,943,505	161,727,892	82,622,381	79,105,511
Claims paid during the year (Note 20)	(120,808,636)	(49,196,085)	(71,612,551)	(88,770,800)	(21,100,125)	(67,670,675)
Increase (decrease) in IBNR and MfAD (Note 20)	77,170,755	53,415,182	23,755,573	1,739,346	(9,535,824)	11,275,170
Balance at end of year	₱367,451,198	₱267,073,368	₱ 100,377,830	₱296,159,843	₱210,868,540	₱85,291,303

The provision for unearned premiums may be analyzed as follows:

	2019			2018		
	Insurance contract liabilities	Reinsurers' share of liabilities (Note 9)	Net	Insurance contract liabilities	Reinsurers' share of liabilities (Note 8)	Net
Balance at beginning of year	₱298,510,980	₱157,222,816	₱141,288,164	₱234,050,098	₱129,424,906	₱104,625,192
Policies written during the year (Note 18)	859,724,473	388,930,776	470,793,697	679,214,296	385,110,582	294,103,714
Premiums earned during the year (Note 18)	(743,634,926)	(369,800,235)	(373,834,691)	(614,753,414)	(357,312,672)	(257,440,742)
Balance at end of year	₱414,600,527	₱176,353,357	₱238,247,170	₱298,510,980	₱157,222,816	₱141,288,164





## 15. Insurance Payables

This account consists of:

	2019	2018
Premiums due to reinsurers	<b>₱175,761,445</b>	₱263,464,342
Funds held for reinsurers	<b>53,392,617</b>	37,792,229
	<b>₱229,154,062</b>	₱301,256,571

Premiums due to reinsurers represent the reinsurance premiums due and payable by the Company to all its reinsurers whether by treaty or facultative.

Funds held for reinsurers represent the amounts pertaining to a certain percentage of the total reinsurance premiums due to reinsurers within one (1) year from date of retention being held by the Company as reserves for unpaid losses and unearned premiums.

The rollforward analysis of insurance payables follows:

	2019		
	Premiums due to reinsurers	Funds held for reinsurers	Total
Balance at beginning of year	<b>₱263,464,342</b>	<b>₱37,792,229</b>	<b>₱301,256,571</b>
Arising during the year	<b>388,930,776</b>	<b>96,263,675</b>	<b>485,194,451</b>
Paid during the year	<b>(476,633,673)</b>	<b>(80,663,287)</b>	<b>(557,296,960)</b>
Balance at end of year	<b>₱175,761,445</b>	<b>₱53,392,617</b>	<b>₱229,154,062</b>

  

	2018		
	Premiums due to reinsurers	Funds held for reinsurers	Total
Balance at beginning of year	₱209,222,109	₱19,330,434	₱228,552,543
Arising during the year	385,110,582	39,885,001	424,995,583
Paid during the year	(330,868,349)	(21,423,206)	(352,291,555)
Balance at end of year	₱263,464,342	₱37,792,229	₱301,256,571

Interest expense on funds held for reinsurers amounted to ₱1.07 million and ₱0.50 million in 2019 and 2018, respectively.

The Company reversed premiums due to reinsurers amounting to ₱15.19 million in 2019. These reversals were recorded as part of “Miscellaneous income” in the statements of income.

## 16. Insurance Contract Liabilities and Reinsurance Assets – Terms, Assumptions and Sensitivities

### Terms and Conditions

The major classes of general insurance written by the Company include aviation, fire, surety, casualty, and engineering. Risks under these policies usually cover one-month to three-year periods.

For general insurance contracts, claims provisions (comprising provision for claims reported and claims IBNR) are established to cover the ultimate cost of settling the liabilities in respect of claims that have occurred and are estimated based on known facts at the reporting date.



The provisions are refined quarterly as part of a regular ongoing process as claims experience develops, certain claims are settled and further claims are reported. Outstanding claims provisions are not discounted for the time value of money.

The measurement process primarily includes projections of future claims through use of historical experience statistics. In certain cases, where there is lack of reliable historical data on which to estimate claims development, relevant benchmarks of similar business are used in developing claims estimates. Claims are usually assessed by loss adjusters.

#### *Assumptions*

The principal assumption underlying the estimates is the Company's past claims development experience. This includes assumptions in respect of average claim costs and claim numbers for each accident year. Judgment is used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

#### *Sensitivities*

The general insurance claims provision is sensitive to the above key assumptions. The sensitivity of certain assumptions such as legislative change and uncertainty in the estimation process is not possible to quantify. As a result, the final liabilities may change as result of succeeding developments. Differences from recomputation of the final liabilities are taken up in subsequent financial statements.

The sensitivity analysis below is performed for a reasonably possible movement in key assumptions with all other assumptions held constant. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumption changes had to be done on an individual basis.

	<b>2019</b>			
	<b>Change in assumption</b>	<b>Impact on gross insurance contract liabilities</b>	<b>Impact on net insurance contract liabilities</b>	<b>Impact on income before income tax</b>
Average claim costs	+4.55%	P10,746,010	(P3,102,531)	(P3,102,531)
Average number of claims	+22.97%	61,135,921	(16,770,774)	(16,770,774)
	<b>2018</b>			
	<b>Change in assumption</b>	<b>Impact on gross insurance contract liabilities</b>	<b>Impact on net insurance contract liabilities</b>	<b>Impact on income before income tax</b>
Average claim costs	+9.22%	P22,159,219	(P5,772,055)	(P5,772,055)
Average number of claims	+18.90%	45,416,197	(11,830,056)	(11,830,056)

#### Claims Development Tables

The tables in the next page show the development of claims over a period of time. These reflect the cumulative incurred claims, including both claims notified and IBNR for each successive accident year at each reporting date, together with cumulative payments to date.

The Company aims to maintain strong reserves in respect of its general insurance in order to protect against adverse future claims experience and development. As claims develop and ultimate costs of claims become more certain, the absence of adverse claims experience will then result in a release of reserves from earlier accident years.



Reproduced below is an exhibit that shows the development of claims over a period of time on a gross and net reinsurance basis:

	Gross insurance contract liabilities for 2019							
	2013 and prior	2014	2015	2016	2017	2018	2019	Total
<b>Estimate of ultimate claim costs</b>								
At the end of accident year	₱664,855,790	₱126,221,480	₱183,096,949	₱226,914,246	₱185,555,200	₱257,842,370	₱289,795,963	₱289,795,963
One year later	172,281,268	66,103,256	113,393,160	95,650,913	80,547,563	162,241,453		162,241,453
Two years later	23,544,111	6,779,919	48,233,431	23,965,136	30,849,539			30,849,539
Three years later	14,343,035	30,000	47,659,984	1,608,316				1,608,316
Four years later	2,249,809	126,163	3,671,493					3,671,493
Five years later	139,549	69,442						69,442
Six years later	23,628							23,628
Current estimate of cumulative claims	23,628	69,442	3,671,493	1,608,316	30,849,539	162,241,453	289,795,963	488,259,834
Cumulative payments to date	7,646	39,442	1,808,399	627,981	5,309,068	84,519,911	28,496,189	120,808,636
<b>Total gross insurance contract liabilities in the statement of financial position</b>	<b>₱15,982</b>	<b>₱30,000</b>	<b>₱1,863,094</b>	<b>₱980,335</b>	<b>₱25,540,471</b>	<b>₱77,721,542</b>	<b>₱261,299,774</b>	<b>₱367,451,198</b>
	Net insurance contract liabilities for 2019							
	2013 and prior	2014	2015	2016	2017	2018	2019	Total
<b>Estimate of ultimate claim costs</b>								
At the end of accident year	₱109,011,081	₱38,701,315	₱31,041,306	₱47,784,542	₱73,141,896	₱105,939,336	₱110,876,308	₱110,876,308
One year later	109,090,215	28,731,609	19,492,864	36,379,292	38,061,088	50,630,178		50,630,178
Two years later	14,752,657	9,270,053	1,786,540	7,291,195	8,066,870			8,066,870
Three years later	11,121,889	20,000	1,541,423	789,878				789,878
Four years later	1,923,082	100,312	1,544,077					1,544,077
Five years later	131,689	59,442						59,442
Six years later	23,628							23,628
Current estimate of cumulative claims	23,628	59,442	1,544,077	789,878	8,066,870	50,630,178	110,876,308	171,990,381
Cumulative payments to date	7,646	39,442	700,199	464,307	5,282,914	41,900,705	23,217,338	71,612,551
<b>Total reinsurers' share on gross insurance contract liabilities in the statement of financial position</b>	<b>₱15,982</b>	<b>₱20,000</b>	<b>₱843,878</b>	<b>₱325,571</b>	<b>₱2,783,956</b>	<b>₱8,729,473</b>	<b>₱87,658,970</b>	<b>₱100,377,830</b>



## 17. Equity

### Capital stock

Details of the Company's common shares as of December 31, 2019 and 2018 follow:

	2019		2018	
	Number of shares	Amount	Number of shares	Amount
Authorized capital stock – ₱1 par value per share	1,000,000,000	₱1,000,000,000	1,000,000,000	₱1,000,000,000
Issued and fully paid	470,000,000	470,000,000	470,000,000	470,000,000
Subscribed		165,537,500		165,537,500
Paid-up capital		635,537,500		635,537,500
Contributed surplus		441,615,510		441,615,510
		<u>₱1,077,153,010</u>		<u>₱1,077,153,010</u>

Contributed surplus amounting to ₱0.44 billion as of December 31, 2019 and 2018 represents the original contribution of the stockholders of the Company, in addition to the paid-up capital stock.

Out of the ₱125.00 million cash dividends declared in 2016, ₱19.24 million remain outstanding as of December 31, 2019 and 2018.

## 18. Net Earned Premiums

Total gross earned premiums on insurance contracts follows:

	2019	2018
Gross premiums written		
Direct	₱699,082,982	₱620,432,618
Assumed	160,641,491	58,781,678
Total gross premiums written	859,724,473	679,214,296
Gross change in provision for unearned premiums	(116,089,547)	(64,460,882)
Total gross earned premiums (Note 14)	<u>₱743,634,926</u>	<u>₱614,753,414</u>

Total reinsurers' share of gross earned premiums on insurance contracts follows:

	2019	2018
Reinsurers' share of gross premiums written		
Direct	₱388,930,776	₱385,110,582
Assumed	–	–
Total reinsurers' share of gross premiums written	388,930,776	385,110,582
Reinsurers' share of gross change in provision for unearned premiums	(19,130,541)	(27,797,910)
Total reinsurers' share of gross earned premiums (Note 14)	<u>₱369,800,235</u>	<u>₱357,312,672</u>



## 19. Investment Income – net

This account consists of:

	2019	2018
Interest income on:		
AFS financial assets (Note 7)	<b>₱41,597,813</b>	₱19,902,385
Cash and cash equivalents (Note 4)	<b>6,861,906</b>	21,613,848
Money market placements (Note 7)	<b>3,595,715</b>	3,350,000
Short-term investments (Note 5)	<b>1,501,959</b>	–
Dividend income (Note 7)	<b>14,080,943</b>	15,558,587
Gain on sale of AFS financial assets (Note 7)	<b>9,220,746</b>	2,188,181
Changes in fair value of financial assets at FVPL (Note 7)	<b>6,467,173</b>	(16,276,834)
Impairment loss on AFS financial assets (Note 7)	<b>(11,470,015)</b>	(5,923,487)
	<b>₱71,856,240</b>	₱40,412,680

## 20. Net Insurance Benefits and Claims

Gross insurance contract benefits and claims paid:

	2019	2018
Direct	<b>₱117,830,897</b>	₱73,555,624
Assumed	<b>2,977,739</b>	15,215,176
	<b>₱120,808,636</b>	₱88,770,800

Reinsurers' share of gross insurance contracts benefits and claims paid:

	2019	2018
Direct	<b>₱51,759,962</b>	₱15,793,640
Assumed	<b>(2,563,877)</b>	5,306,485
	<b>₱49,196,085</b>	₱21,100,125

Gross change in insurance contract liabilities:

	2019	2018
Change in provision for claims reported:		
Direct	<b>(₱39,141,385)</b>	₱80,736,595
Assumed	<b>33,261,985</b>	(7,779,503)
	<b>(5,879,400)</b>	72,957,092
Provision for claims IBNR and MfAD	<b>77,170,755</b>	1,739,346
	<b>₱71,291,355</b>	₱74,696,438



Reinsurers' share of gross change in insurance contract liabilities:

	2019	2018
Change in provision for claims reported:		
Direct	(P22,766,120)	P64,004,116
Assumed	25,555,766	(2,481,860)
	2,789,646	61,522,256
Provision for claims IBNR and MfAD	53,415,182	(9,535,824)
	<b>P56,204,828</b>	<b>P51,986,432</b>

## 21. General and Administrative Expenses

This account consists of:

	2019	2018
Salaries and allowances (Note 25)	P61,996,366	P48,997,998
Provision for doubtful accounts (Note 6)	27,192,124	-
Professional fees	14,730,572	3,478,362
Advertising, promotion and marketing expense	12,878,326	5,656,189
Board meeting expenses and directors' fees	4,979,411	4,369,352
Pension expense (Note 22)	4,542,043	5,724,671
Professional and technical development	4,120,818	11,677,787
Depreciation and amortization (Note 11)	3,798,872	3,241,043
Taxes and licenses	3,542,646	1,477,721
Transportation and travel	2,399,565	1,216,148
Representation and entertainment	1,733,139	816,004
Social security and other contributions	1,689,015	1,187,343
Communication and postage	1,614,852	1,727,222
Stationery and supplies	1,336,556	1,243,083
Hospitalization contribution	1,131,624	1,019,073
Light and water	1,045,003	1,027,059
Bank, trust and other fees	1,012,594	1,101,388
Association dues	741,443	801,971
Fringe benefit tax	658,256	-
Other employee benefits	542,718	594,600
Rent (Note 26)	530,347	424,053
Repairs and maintenance	401,964	291,507
Others	4,596,401	7,555,582
	<b>157,214,655</b>	<b>103,628,156</b>

Others include payments made to agency, books and periodicals, donations and charitable contributions.

## 22. Pension Cost

The Company has an unfunded, non-contributory defined benefit retirement plan covering substantially all of its regular employees.



The following tables summarize the components of retirement cost recognized in the statements of income and pension obligation recognized in the statements of financial position:

	2019		
	Present value of defined benefit obligation	Fair value of plan assets	Total Net pension liability (asset)
Balance at beginning of the year	₱25,443,061	(₱26,406,732)	(₱963,671)
Current service cost (Note 21)	4,542,043	-	4,542,043
Net interest expense (income)	1,880,242	(1,951,457)	(71,215)
Total pension expense	6,422,285	(1,951,457)	4,470,828
Actuarial loss on defined benefit obligation	10,896,450		10,896,450
Remeasurement loss on plan assets	-	408,565	408,565
Total remeasurement loss (gain) to other comprehensive income	10,896,450	408,565	11,305,015
Benefits paid	(1,941,435)	1,941,435	-
Contributions	-	(10,656,015)	(10,656,015)
Balance at the end of the year	₱40,820,361	(₱36,664,204)	₱4,156,157

	2018		
	Present value of defined benefit obligation	Fair value of plan assets	Total Net pension liability (asset)
Balance at beginning of the year	₱32,859,764	(₱25,362,938)	₱7,496,826
Current service cost (Note 21)	5,724,671	-	5,724,671
Net interest expense (income)	1,853,291	(1,430,470)	422,821
Total pension expense	7,577,962	(1,430,470)	6,147,492
Actuarial gain on defined benefit obligation	(5,439,611)	-	(5,439,611)
Remeasurement loss on plan assets	-	1,150,618	1,150,618
Total remeasurement loss (gain) to other comprehensive income	(5,439,611)	1,150,618	(4,288,993)
Benefits paid	(9,555,054)	9,555,054	-
Contributions	-	(10,318,996)	(10,318,996)
Balance at the end of the year	₱25,443,061	(₱26,406,732)	(₱963,671)

Details of accumulated remeasurement gain on defined benefit plan as of December 31 follows:

	2019	2018
Balance at beginning of year	₱4,578,414	₱1,576,119
Remeasurement gain recognized in other comprehensive income during the year	(11,305,015)	4,288,993
	(6,726,601)	5,865,112
Income tax effect	3,391,505	(1,286,698)
Balance at end of year	(₱3,335,096)	₱4,578,414

Pension expense and the present value of the defined benefit obligation are determined using actuarial valuation. The actuarial valuation involves making various assumptions. The latest actuarial valuation report is as of December 31, 2019.

The principal assumptions used to determine pension for the defined benefit plans follows:

	2019	2018
Discount rate	5.02%	7.39%
Salary increase rate	10.00%	10.00%
Average years of service	5.56	7.25



The discount rate used to determine the defined benefit obligation is determined by reference to the approximated zero-coupon yields of government bonds with remaining period to maturity approximating the estimated average duration of the benefit payment.

The salary increase rate takes into consideration the prevailing inflation rate and Company policy.

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming if all other assumptions were held constant:

	Change in variables	Increase (decrease) in present value of defined benefit obligation	
		2019	2018
Discount rate	+0.50%	<b>(₱2,731,849)</b>	(₱1,490,835)
	-0.50%	<b>3,039,135</b>	1,633,923
Salary increase rate	+1.00%	<b>5,794,479</b>	3,160,059
	-1.00%	<b>(4,827,318)</b>	(2,677,456)

There were no significant changes from the previous period in the methods and assumptions used in preparing the sensitivity analysis.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2019	2018
Less than 1 year	<b>₱—</b>	<b>₱—</b>
More than 1 year to 5 years	<b>16,866,786</b>	9,980,255
More than 5 years to 10 years	<b>24,790,888</b>	23,843,986
More than 10 years to 15 years	<b>66,338,266</b>	53,813,676
More than 15 years to 20 years	<b>36,468,589</b>	45,682,045
More than 20 years	<b>1,311,873,536</b>	701,795,675

The Company expects to contribute at least ₱17.08 million to the define benefit plan in 2020.

The average expected future working lives of the employees of the Company is 23 years as of December 31, 2019 and 2018.

The distribution of the plan assets as of December 31, 2019 and 2018 follows:

	2019		2018	
	Amount	%	Amount	%
Savings deposit	<b>₱5,316</b>	<b>0.01%</b>	₱2,065	0.01%
Investment in unit investment trust fund	<b>22,435,060</b>	<b>61.19%</b>	11,851,467	44.88%
Investment in government securities	<b>9,062,586</b>	<b>24.72%</b>	13,636,327	51.64%
Investment in corporate debt securities	<b>5,063,589</b>	<b>13.81%</b>	825,198	3.12%
Accrued interest	<b>97,659</b>	<b>0.27%</b>	120,484	0.46%
	<b>36,664,210</b>	<b>100%</b>	26,435,541	100.11%
Less: provision for credit losses	<b>(6)</b>	<b>0.00%</b>	(28,809)	-0.11%
	<b>₱36,664,204</b>	<b>100%</b>	₱26,406,732	100.00%

The carrying values of plan assets approximate their fair values as of December 31, 2019 and 2018.





## 23. Income Tax

a. Details of the provision for income tax follows:

	2019	2018
Current		
RCIT	₱48,012,511	₱13,957,570
Final	11,369,553	8,384,335
	59,382,064	22,341,905
Deferred	(18,425,316)	(899,331)
	<b>₱40,956,748</b>	<b>₱21,442,574</b>

b. Components of net deferred tax assets follow:

	2019	2018
<b>Presented in profit or loss</b>		
Deferred income tax assets on:		
Unamortized past service cost	₱6,512,204	₱5,962,815
Provision for claims IBNR, CHE and MfAD	14,791,737	7,064,333
Allowance for credit losses	10,781,225	2,623,588
Net pension liability	-	1,673,076
Accrual for Performance Bonus	2,400,000	-
Accrual for Auditor	340,032	-
Unrealized foreign exchange loss	192,874	-
	<b>35,018,072</b>	<b>17,323,812</b>
Deferred income tax liability on		
Unrealized foreign exchange gain	-	(913,536)
Net pension liability	(182,480)	-
	<b>(182,480)</b>	<b>(913,536)</b>
	<b>34,835,592</b>	<b>16,410,276</b>
<b>Presented in other comprehensive income</b>		
Deferred income tax asset (liability) on		
remeasurement gains on defined benefit obligation	1,429,328	(1,962,177)
	<b>₱36,264,920</b>	<b>₱14,448,099</b>

Movements in net deferred tax assets comprise of:

	2019	2018
Balance at beginning of year	₱14,448,099	₱14,835,466
Deferred income tax recognized in profit or loss	18,425,316	899,331
Deferred income tax recognized in other comprehensive income	3,391,505	(1,286,698)
Balance at end of the year	<b>₱36,264,920</b>	<b>₱14,448,099</b>



- c. The reconciliation of the statutory corporate income tax rate to the effective income tax rate follows:

	2019	2018
Statutory corporate income tax	₱50,766,238	₱24,951,475
Add (deduct) the tax effects of:		
Tax paid income	(4,593,380)	(4,993,471)
Non-deductible expenses	3,776,964	1,925,550
Non-taxable income	(8,993,074)	(440,980)
Effective income tax	₱40,956,748	₱21,442,574

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## 24. Management of Insurance and Financial Risks

### Governance Framework

The primary objective of the Company's risk and financial management framework is to protect the Company from events that hinder the sustainable achievement of the Company's performance objectives, including failure to exploit opportunities. The Company recognizes the importance of having efficient and effective risk management systems in place.

### Regulatory Framework

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Company maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The operations of the Company are subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., capital adequacy to minimize the risk of default and insolvency on the part of the insurance companies to meet the unforeseen liabilities as these arise).

### Fair Value Measurement

As of December 31, 2019 and 2018, the carrying values of the Company's assets and liabilities as reflected in the statements of financial position and related notes approximate their respective fair values as of the statements of financial position date.

The methods and assumptions used by the Company in estimating the fair values of the financial instruments are as follows:

#### *Cash and cash equivalents, insurance receivables, accrued income and loans and receivables*

Due to the short-term nature of these accounts, the fair values approximate the carrying amounts as of the reporting date.

#### *AFS financial assets and financial assets at FVPL*

The fair values of equity securities that are actively traded in organized financial markets are determined using quoted market prices within the bid-offer price change at reporting date. Unquoted equity securities are carried at cost subject to impairment when the fair value could not be reliably determined.



*Financial liabilities*

The fair values of insurance contract liabilities, accounts payable and accrued expenses (excluding statutory liabilities) and insurance payables approximate their carrying values due to either the demandable feature or the relatively short-term maturities of these liabilities.

The fair value hierarchy of the Company's financial assets are summarized in the table below.

	2019			Total
	Level 1	Level 2	Level 3	
Financial assets at FVPL	₱227,151,152	₱-	₱-	₱227,151,152
AFS financial assets:				
Government debt securities	286,699,587	-	-	286,699,587
Private debt securities	437,257,475	-	-	437,257,475
Listed equity securities	204,261,661	-	-	204,261,661
	<b>₱1,155,369,875</b>	<b>₱-</b>	<b>₱-</b>	<b>₱1,155,369,875</b>
	2018			
	Level 1	Level 2	Level 3	Total
Financial assets at FVPL	₱220,683,979	₱-	₱-	₱220,683,979
AFS financial assets				
Government debt securities	178,137,358	-	-	178,137,358
Private debt securities	354,147,144	26,916,103	-	381,063,247
Listed equity securities	167,494,904	-	-	167,494,904
	₱920,463,385	₱26,916,103	₱-	₱947,379,488

In 2019 and 2018, there were no transfers between Level 1 and Level 2 of fair value measurements, and no transfer into and out of Level 3 fair value measurement.

Financial Risk

The Company is exposed to financial risks through its financial assets, financial liabilities, reinsurance assets and insurance liabilities. In particular, the key financial risk is that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance contracts. The most important components of this financial risk are credit risk, liquidity risk and market risk.

These risks arise from open positions in interest rate, currency and equity products, all of which are exposed to general and specific market movements.

*Credit risk*

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

The Company manages the level of credit risk by setting up exposure limits for each counterparty or group of counterparties and industry segments; right of offset where counterparties are both debtors and creditors; guidelines on obtaining collaterals and guarantees; reporting of credit risk exposures; monitoring compliance with credit risk policy; and review of credit risk policy for pertinence and changing environment.

The Company sets the maximum amounts and limits that may be advanced to or placed with individual corporate counterparties which are set by reference to their long-term ratings.

Credit risk exposure in respect of all other counterparties is managed by setting standard business terms that are required to be met by all counterparties. Commissions due to intermediaries are set off against amounts receivable from them to reduce the risk of doubtful accounts.



As of December 31, 2019 and 2018, the carrying values of the Company's financial instruments represent maximum exposure to credit risk as of reporting date.

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit ratings of counterparties as of December 31:

	2019			
	Neither past due nor impaired		Past due or impaired	Total
	Investment grade	Non-investment grade		
<b>Loans and receivables:</b>				
Cash and cash equivalents*	₱439,507,390	₱-	₱-	₱439,507,390
Short term investments	126,589,724	-	-	126,589,724
Insurance receivables:				
Premiums receivable	-	98,448,220	268,206,867	366,655,087
Reinsurance recoverable on paid losses	-	478,078	108,023,644	108,501,722
Due from ceding companies	-	31,440,226	72,517,332	103,957,558
Commissions receivable	-	1,893,921	22,065,110	23,959,031
Funds held by ceding companies	-	9,601	10,724,310	10,733,911
Accounts receivable	-	10,703,402	-	10,703,402
Advances to employees	-	608,096	-	608,096
Money market placements	150,000,000	-	-	150,000,000
Accrued income	7,969,168	-	-	7,969,168
<b>Financial assets at FVPL</b>	<b>227,151,152</b>	<b>-</b>	<b>-</b>	<b>227,151,152</b>
<b>AFS financial assets:</b>				
Government debt securities	286,699,587	-	-	286,699,587
Private debt securities	437,257,475	-	-	437,257,475
Listed common shares	204,261,661	-	-	204,261,661
Private common shares	1,020,000	-	-	1,020,000
	<b>₱1,880,456,157</b>	<b>₱143,581,544</b>	<b>₱481,537,263</b>	<b>₱2,505,574,964</b>

\*excludes cash on hand

	2018			
	Neither past due nor impaired		Past due or impaired	Total
	Investment Grade	Non-investment Grade		
<b>Loans and receivables:</b>				
Cash and cash equivalents*	₱536,948,731	₱-	₱-	₱536,948,731
Insurance receivables:				
Premiums receivable	-	123,034,092	215,523,587	338,557,679
Reinsurance recoverable on paid losses	-	23,787,270	115,376,339	139,163,609
Due from ceding companies	-	31,063,570	31,213,665	62,277,235
Commissions receivable	-	13,902,314	23,456,113	37,358,427
Funds held by ceding companies	-	-	8,705,066	8,705,066
Accounts receivable	-	15,515,131	-	15,515,131
Advances to employees	-	44,461	-	44,461
Money market placements	159,000,000	-	-	159,000,000
Accrued income	9,323,256	-	-	9,323,256
<b>Financial assets at FVPL</b>	<b>220,683,979</b>	<b>-</b>	<b>-</b>	<b>220,683,979</b>
<b>AFS financial assets:</b>				
Government debt securities	178,137,358	-	-	178,137,358
Private debt securities	381,063,248	-	-	381,063,248
Listed common shares	167,494,903	-	-	167,494,903
Private common shares	1,020,000	-	-	1,020,000
	<b>₱1,653,671,475</b>	<b>₱207,346,838</b>	<b>₱394,274,770</b>	<b>₱2,255,293,083</b>

\*excludes cash on hand



The credit quality of the financial assets was determined as follows:

*a. Cash and cash equivalents and accrued income*

These are classified as investment grade. These are deposited, placed or invested in foreign and local banks belonging to the top banks in the Philippines in terms of resources and profitability.

*b. Insurance receivables and loans and receivables*

The Company uses a credit rating concept based on the borrower's overall credit worthiness. Investment grade is given to borrowers and counterparties having good standing in terms of credit and paying habits and their outstanding account balance does not exceed 30% of their total production. Non-investment grade is given to borrowers and counterparties having low standing in terms of credit and paying habits and their outstanding balance exceeds 50% of their total production.

*c. Debt securities*

These are classified as investment grade. The government debt securities are issued by the local government authority and are considered as risk-free debt securities. The private debt securities are issued by the stable companies and are considered to be high credit worthiness.

*d. Equity securities*

Equity securities not subjected to other than temporary decline are classified as investment grade.

The table below shows the aging analysis of financial assets that are past due but not impaired:

	2019							
	Past due but not impaired					Total	Past due and impaired	Total
	Less than 30 days	31 to 60 days	61 to 90 days	Over 90 days	Total			
Insurance receivables:								
Premiums receivable	₱-	₱-	₱-	₱257,379,684	₱257,379,684	₱ 10,827,183	₱ 268,206,867	
Reinsurance recoverable on paid losses	-	-	-	95,042,647	95,042,647	12,980,996	108,023,644	
Due from ceding companies	-	-	-	60,388,096	60,388,096	12,129,237	72,517,332	
Commissions receivable	-	-	-	22,065,110	22,065,110	-	22,065,110	
Funds held by ceding companies	-	-	-	10,724,310	10,724,310	-	10,724,310	
	₱-	₱-	₱-	₱ 445,599,847	₱ 445,599,847	₱ 35,937,416	₱ 481,537,263	

  

	2018							
	Past due but not impaired					Total	Past due and impaired	Total
	Less than 30 days	31 to 60 days	61 to 90 days	Over 90 days	Total			
Insurance receivables:								
Premiums receivable	₱-	₱-	₱-	₱210,924,393	₱210,924,393	₱4,599,194	₱215,523,587	
Funds held by ceding companies	-	-	-	112,082,421	112,082,421	3,293,917	115,376,338	
Reinsurance recoverable on paid losses	-	-	-	30,361,484	30,361,484	852,181	31,213,665	
Due from ceding companies	-	-	-	8,705,066	8,705,066	-	8,705,066	
Commissions receivable	-	-	-	23,456,113	23,456,113	-	23,456,113	
	₱-	₱-	₱-	₱385,529,477	₱385,529,477	₱8,745,292	₱394,274,769	

The Company has a significant concentration of credit risk with the Lucio Tan Group as of December 31, 2019 and 2018 (Note 25).

*Liquidity risk*

Liquidity or funding risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from either the inability to sell financial assets quickly at their fair values; counterparty failing on repayment of a contractual obligation; insurance liability falling due for payment earlier than expected; or inability to generate cash inflows as anticipated.

The major liquidity risk confronting the Company is the potential daily calls on its available cash resources in respect of claims arising from insurance contracts.



The Company manages liquidity risk by specifying minimum proportion of funds to meet emergency calls; specifying the sources of funding and the events that would trigger the plan; determining concentration of funding sources; reporting of liquidity risk exposures; monitoring compliance with liquidity risk policy and review of liquidity risk policy for pertinence and changing environment.

The following tables analyze financial assets and liabilities of the Company into their relevant maturity groups based on the remaining period at the reporting dates to their contractual maturities or expected repayment dates.

	2019				
	Up to a year	2-5 years	Over 5 years	No term	Total
<b>Financial assets</b>					
<b>Loans and receivables:</b>					
Cash and cash equivalents*	₱439,507,390	₱-	₱-	₱-	₱439,507,390
Short term investments	126,589,724	-	-	-	126,589,724
<b>Insurance receivables:</b>					
Premiums receivable	366,655,087	-	-	-	366,655,087
Reinsurance recoverable on paid losses	108,501,722	-	-	-	108,501,722
Due from ceding companies	103,957,558	-	-	-	103,957,558
Funds held by ceding companies	10,733,911	-	-	-	10,733,911
Commissions receivable	23,959,031	-	-	-	23,959,031
Accounts receivable	10,703,402	-	-	-	10,703,402
Advances to employees	608,096	-	-	-	608,096
Money market placements	30,000,000	120,000,000	-	-	150,000,000
Accrued income	7,969,168	-	-	-	7,969,168
Financial assets at FVPL	58,812,521	-	-	168,338,631	227,151,152
<b>AFS financial assets:</b>					
Government debt securities	69,296,242	217,403,345	-	-	286,699,587
Private debt securities	129,746,053	237,044,849	70,466,573	-	437,257,475
Listed common shares	-	-	-	204,261,661	204,261,661
Private common shares	-	-	-	1,020,000	1,020,000
	<b>₱1,487,039,905</b>	<b>₱574,448,194</b>	<b>₱70,466,573</b>	<b>₱373,620,292</b>	<b>₱2,505,574,964</b>
<b>Financial liabilities</b>					
Insurance contract liabilities	₱782,051,725	₱-	₱-	₱-	₱782,051,724
Accounts payable and accrued expenses**	345,068,150	-	-	-	345,068,150
Insurance payables	229,154,062	-	-	-	229,154,062
	<b>₱1,356,273,937</b>	<b>₱-</b>	<b>₱-</b>	<b>₱-</b>	<b>₱1,356,273,937</b>

\*excludes cash on hand

\*\*excludes taxes payable

	2018				
	Up to a year	2-5 years	Over 5 years	No term	Total
<b>Financial assets</b>					
<b>Loans and receivables:</b>					
Cash and cash equivalents*	₱536,948,731	₱-	₱-	₱-	₱536,948,731
<b>Insurance receivables:</b>					
Premiums receivable	338,557,679	-	-	-	338,557,679
Reinsurance recoverable on paid losses	139,163,608	-	-	-	139,163,608
Due from ceding companies	62,277,236	-	-	-	62,277,236
Funds held by ceding companies	8,705,066	-	-	-	8,705,066
Commissions receivable	37,358,427	-	-	-	37,358,427
Accounts receivable	15,515,131	-	-	-	15,515,131
Advances to employees	44,461	-	-	-	44,461
Money market placements	15,308,750	161,259,375	-	-	176,568,125
Accrued income	9,323,256	-	-	-	9,323,256
Financial assets at FVPL	220,683,979	-	-	-	220,683,979
<b>AFS financial assets:</b>					
Government debt securities	7,351,250	207,663,125	-	-	215,014,375
Private debt securities	46,972,035	326,372,745	95,269,306	-	468,614,086
Listed common shares	-	-	-	167,494,903	167,494,903
Private common shares	-	-	-	1,020,000	1,020,000
	<b>₱1,438,209,609</b>	<b>₱695,295,245</b>	<b>₱95,269,306</b>	<b>₱168,514,903</b>	<b>₱2,397,289,063</b>

(Forward)



	2018				Total
	Up to a year	2-5 years	Over 5 years	No term	
<b>Financial liabilities</b>					
Insurance contract liabilities	P594,670,823	P-	P-	P	P594,670,823
Accounts payable and accrued expenses**	246,332,987	-	-	-	246,332,987
Insurance payables	301,256,571	-	-	-	301,256,571
	<b>P1,142,260,381</b>	<b>P-</b>	<b>P-</b>	<b>P-</b>	<b>P1,142,260,381</b>

\*excludes cash on hand

\*\*excludes taxes payable

### Market risk

Market risk is the risk of change in fair value of financial instruments from fluctuations in foreign exchange rates (currency rate or risk), market interest rates (interest rate risk) and market prices (price risk), whether such change in price is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Company structures levels of market risk it accepts through a market risk policy that determines what constitutes market risk for the Company; determines the basis used to fair value financial assets and liabilities; defines asset allocation and portfolio limit structure; provides diversification benchmarks by type of instrument; sets out the net exposure limits by each counterparty or group of counterparties, reports market risk exposures and breaches; and monitors compliance with market risk policy; and reviews market risk policy for pertinence and changing environment.

#### a. Currency risk

The Company's principal transactions are carried out in Philippine Peso and its exposure to foreign exchange risk arises primarily with respect to the United States Dollar (US\$).

The Company's financial assets are denominated in the same currencies as its insurance liabilities, which mitigate the foreign currency exchange rate risk. Thus, the main foreign exchange risk arises from recognized assets and liabilities denominated in currencies other than those in which insurance liabilities are expected to be settled.

The following table shows the details of the Company's foreign currency denominated monetary assets and liabilities and their Philippine Peso equivalents.

	2019		2018	
	US\$	PHP	US\$	PHP
Cash and cash equivalents	<b>US\$40,510</b>	<b>₱2,051,224</b>	US\$487,928	₱25,655,254

The exchange rates used are P50.635 to US\$1.00 in 2019 and P52.58 to US\$1 in 2018.

The Company has no foreign currency-denominated financial liabilities as of December 31, 2019 and 2018.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit before tax (due to changes in fair value of currency sensitive monetary assets and liabilities) and equity (that reflects adjustments to profit before tax).

Currency	2019		2018	
	Change in Rate	Impact on income before tax	Change in Rate	Impact on income before tax
US\$	+0.68%	<b>₱13,950</b>	+7.40%	₱1,897,868
US\$	-0.68%	<b>(13,950)</b>	-7.40%	(1,897,868)



The Company used the average of changes in year-end closing rate for the past three (3) years in determining the reasonably possible change in foreign exchange rates.

*b. Interest rate risk*

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in interest rates.

The following tables show the information relating to the Company's financial instruments that are exposed to interest rate risk presented by maturity profile.

	Interest rates	2019			Total
		Within 1 year	2-5 years	Over 5 years	
<b>Financial assets</b>					
Cash and cash equivalents*	1.25% to 4.00%	₱439,507,390	₱-	₱-	₱439,507,390
Short-term investments	3.25% to 3.50%	126,589,724	-	-	126,589,724
AFS financial assets:					
Government debt securities	3.25% to 6.25%	69,307,082	217,403,345	-	286,699,587
Private debt securities	3.25% to 6.75%	129,746,053	237,044,849	70,466,573	437,257,475
Money market placements	3.25% to 4.50%	30,000,000	120,000,000	-	150,000,000
		₱795,150,249	₱574,448,194	₱70,466,573	₱1,440,054,176
<b>Financial liabilities</b>					
Funds held for reinsurers	5.00%	₱53,392,618	₱-	₱-	₱53,392,618

\*excludes cash on hand

	Interest rates	2018			Total
		Within 1 year	2-5 years	Over 5 years	
<b>Financial assets</b>					
Cash and cash equivalents*	1.00% to 7.50%	₱536,948,731	₱-	₱-	₱536,948,731
AFS financial assets:					
Government debt securities	3.25% to 4.88%	-	178,137,358	-	178,137,358
Private debt securities	3.50% to 6.88%	27,062,355	273,290,691	80,710,201	381,063,247
Loans and receivables	3.25% to 5.50%	9,000,000	150,000,000	-	159,000,000
		₱573,011,086	₱601,428,049	₱80,710,201	₱1,255,149,336
<b>Financial liabilities</b>					
Funds held for reinsurers	5.00%	₱37,792,229	₱-	₱-	₱37,792,229

\*excludes cash on hand

*c. Price risk*

The Company's price risk exposure at year-end relates to financial assets and liabilities whose values will fluctuate as a result of changes in market prices, principally equity securities.

Such investment securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market.

The Company's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments, diversification plan, and limits on investment in each sector and market.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on other comprehensive income (due to changes in fair value of AFS financial assets). The correlation of variables will have a significant effect in determining the ultimate impact on price risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear.





The following table shows the equity impact of reasonably possible changes in the Philippine Stock Exchange index (PSEi):

Market indices	2019		2018	
	Change in variables	Impact on equity	Change in variables	Impact on equity
PSEi	+3.70%	₱4,053,209	+17.70%	₱15,443,526
PSEi	-3.70%	(4,053,209)	-17.70%	(15,443,526)

The impact on other comprehensive income is arrived at using the reasonably possible change in PSEi and the specific adjusted beta of each stock the Company holds. Adjusted beta is the forecasted measure of the volatility of the security for a portfolio in comparison to the market as a whole.

### Insurance Risk

The risk under an insurance contract is the risk that an insured event will occur including the uncertainty of the amount and timing of any resulting claim. The principal risk that the Company faces under such contracts is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims when actual benefits paid are greater than originally estimated and subsequent development of long-term claims.

The following table sets out the concentration of the claims liabilities by type of contract as of December 31.

	2019		
	Insurance contract liabilities	Reinsurers' share of liabilities	Net
Fire	₱148,116,767	₱106,443,793	₱41,672,974
Motor	39,988,922	2,673,708	37,315,214
Casualty	13,948,613	4,929,384	9,019,229
Marine	3,549,694	204,518	3,345,176
Engineering	5,575,071	4,034,895	1,540,176
Aviation	131,314,521	129,190,421	2,124,100
Bonds	24,957,610	19,596,649	5,360,961
	<b>₱367,451,198</b>	<b>₱267,073,368</b>	<b>₱100,377,830</b>

  

	2018		
	Insurance contract liabilities	Reinsurers' share of liabilities	Net
Fire	₱109,768,193	₱67,706,572	₱42,061,621
Motor	37,194,072	4,483,659	32,710,413
Casualty	13,639,771	10,527,001	3,112,770
Marine	3,228,865	2,502	3,226,363
Engineering	2,182,046	571,716	1,610,330
Aviation	129,017,084	127,225,447	1,791,637
Bonds	1,129,812	351,643	778,169
	<b>₱296,159,843</b>	<b>₱210,868,540</b>	<b>₱85,291,303</b>

For general insurance contracts, the most significant risks arise from climate changes, natural disasters and terrorist activities. These risks vary significantly in relation to the location of the risk insured by the Company and types of risks insured.



The variability of risks is improved by careful selection and implementation of underwriting strategies, strict claims review policies to assess all new and ongoing claims, as well as the investigation of possible fraudulent claims. The Company also enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Company.

The Company also limits its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements. The purpose of these underwriting and reinsurance strategies is to limit exposure to catastrophes to a predetermined maximum amount based on the Company's premiums retained.

The majority of reinsurance business ceded is placed on a quota share basis with retention limits varying by product line. Amounts recoverable from reinsurers are estimated in a manner consistent with the assumptions used for ascertaining the underlying policy benefits and are presented in the statements of financial position as reinsurance assets.

Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to the reinsurance ceded, to the extent that any reinsurers is unable to meet its obligations assumed under such reinsurance agreements. The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract.

## 25. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

Outstanding balances as of year-end and settled in cash. There have been no guarantees provided or received for any related party receivables or payables. For the years ended December 31, 2019 and 2018, the Company has not recorded any impairment on receivables relating to amounts owed by related parties. This assessment is undertaken each financial year by examining the financial position of the related party and the market in which the related party operates. The related party transactions are to be settled in cash.

Transactions with related parties consist mainly of the following activities:

Category	2019		2018		Terms and conditions
	Amount	Outstanding Balance	Amount	Outstanding balance	
<b>Stockholder</b>					
Philippine National Bank (PNB)					
Premiums (b)	₱21,921,814	₱1,713,717	₱11,776,729	₱1,305,858	(i)
Commission (b)	–	–	179,839	–	(ii)
<b>Other related parties</b>					
Premiums (b)					(i)
Himmel Industries, Inc. (Himmel)	3,952,689	161,298	4,283,558	1,183,861	
Tanduay Distillers Inc.	8,157,533	1,559,925	7,758,990	5,099,498	
Fortune Tobacco Corp.	5,771,029	5,119,347	5,351,305	5,105,707	
PNB Savings Bank	3,440,507	151,456	1,874,277	10,585	

(Forward)



Category	2019		2018		Terms and conditions
	Amount	Outstanding Balance	Amount	Outstanding balance	
Absolute Chemicals Inc.	<b>₱41,535</b>	<b>₱2,561,751</b>	₱48,959	₱24,971	
Century Park Hotel	<b>4,060,938</b>	<b>861,599</b>	4,061,386	2,496,729	
Asia Brewery Incorporated	<b>50,437,419</b>	<b>1,620,433</b>	3,560,666	22,577,465	
Eton Properties Phils. Inc	<b>17,240,914</b>	<b>13,911,082</b>	21,897,590	26,688,851	
University of the East	<b>7,014,693</b>	<b>207,991</b>	7,207,306	128,659	
Foremost Farms Inc.	<b>987,011</b>	<b>159,650</b>	1,290,732	411,634	
Allied Leasing & Finance Corp.	<b>297,242</b>	<b>27,009</b>	309,932	1,086,833	
PNB General Insurers Company Inc.	-	<b>27,441</b>	-	11,852,885	
Commission (b)					(ii)
Himmel Industries, Inc. (Himmel)	<b>748,502</b>	-	638,285	-	
Eton Properties Phils. Inc	<b>819,365</b>	-	1,739,863	-	
PNB Savings Bank	<b>24,623</b>	-	-	-	
Tanduay Distillers Inc.	<b>1,251,365</b>	-	283,233	-	
PNB General Insurers Company Inc.	-	-	-	-	
Asia Brewery Incorporated	<b>40,186</b>	-	495,489	-	
University of the East	<b>875,489</b>	-	525,321	-	
Absolute Chemicals Inc.	<b>216,001</b>	-	6,871	-	
Century Park Hotel	<b>149,632</b>	-	629,546	-	
Fortune Tobacco Corp.	<b>450</b>	-	42,311	-	
Foremost Farms Inc.	<b>176,267</b>	-	241,093	-	
Allied Leasing & Finance Corp.	<b>505</b>	-	40,287	-	
	<b>₱127,625,709</b>	<b>₱28,082,699</b>	₱74,243,568	₱77,873,536	

(i) Interest-bearing, unsecured, no impairment

(ii) Non-interest bearing, due and demandable, unsecured

- (a) The Company maintains savings accounts, current accounts and cash equivalents with PNB, details follow:

	2019	2018
Current account	<b>₱208,186,469</b>	₱161,009,765
Savings account	<b>3,510,701</b>	345,904
Time deposits	<b>144,033,971</b>	285,704,984
	<b>₱355,731,141</b>	₱447,060,653

- (b) In the ordinary course of business, the Company accepts insurance business from related parties, normally through Himmel, the Company's general agent and a related party under common control. These transactions are based on terms similar to those offered to third parties.
- (c) The Company's key management personnel include its executive, managers, supervisors and officer-in-charge. The summary of compensation of key management personnel is as follows:

	2019	2018
Salaries and other short-term employee benefits	<b>₱48,697,498</b>	₱32,742,828
Post-employment benefits and others	<b>9,724,648</b>	9,555,054
	<b>₱58,422,146</b>	₱42,297,882

## 26. Lease Commitments

The Company's branches entered into non-cancellable lease agreements with third parties for their office spaces. These leases are renewed annually upon mutual agreement of both parties.



As of December 31, 2019 and 2018, future minimum rentals payable under non-cancellable operating leases are as follow:

	2019	2018
Within one year	₱26,741	₱555,710

Rent expense charged against operations amounted to ₱0.53 million and ₱0.43 million in 2019 and 2018, respectively (Note 21).

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## 27. Capital Management and Regulatory Requirements

### Regulatory Framework

Regulators are interested in protecting the rights of the policyholders and maintain close vigil to ensure that the Company is satisfactorily managing affairs for their benefit. At the same time, the regulators are also interested in ensuring that the Company maintains appropriate solvency position to meet liabilities arising from claims and that the risk levels are at acceptable levels.

The operations of the Company are subject to the regulatory requirements of the IC. Such regulations not only prescribe approval and monitoring of activities but also impose certain restrictive provisions (e.g., minimum statutory net-worth and risk-based capital requirements).

### Capital Management Framework

The Company maintains a certain level of capital to ensure sufficient solvency margins and to adequately protect the policyholders.

The Company reviews the capital requirements by monitoring the minimum statutory network and the risk-based capital (RBC) which is regularly communicated to the major shareholders. With this procedure, shareholders are forewarned in anticipation of the IC requirements of additional capital infusion.

Shareholders are well updated with these externally imposed capital requirements since these are being discussed during the annual BOD meeting.

### *Minimum statutory network*

On August 5, 2013, the President of the Philippines approved RA No. 10607, known as the “New Insurance Code”, which provides the new capitalization requirements for all existing insurance companies based on network on a staggered basis starting June 30, 2013 up to December 31, 2022.

On January 13, 2015 the IC issued CL No. 2015-02-A, *Minimum Capitalization Requirements Under Sections 194, 197, 200 and 289 of Republic Act 10607 (The Amendment Insurance Code)*, which provides for the clarification of minimum capital requirements under Section 194, 197, 200 and 289 of the New Insurance Code. Under the said circular, non-life insurance companies duly licensed by the IC must have a network of at least ₱250,000,000 by December 31, 2013. The minimum network of the said companies shall increase to the following amount:

<u>Compliance date</u>	<u>Minimum network</u>
December 31, 2016	₱550,000,000
December 31, 2019	900,000,000
December 31, 2022	1,300,000,000



The said circular supersedes Department Order Nos. 27-06 and 15-2012 and CL Nos. 22-2008 and 26-2008

As of December 31, 2019 and 2018, the Company's estimated and actual statutory networth amounted to ₱1,290,597,549 and ₱1,251,419,332, respectively.

*RBC requirements*

For purposes of the December 31, 2019 and 2018 financial reporting, the Company determined its compliance with the RBC requirements based on the provisions of CL No. 2016-68, *Amended Risk-Based Capital (RBC2) Framework*, and IMC No. 7-2006, *Compliance to IC Requirements*, respectively. These circulars provide RBC frameworks for non-life insurance companies in order to establish the required amounts of capital to be maintained in relation to investment and insurance risks. A non-life insurance company is required to maintain a minimum RBC ratio shall subject the fail trend test on a yearly basis. Failure to meet the minimum RBC ratio shall subject the insurance company to corresponding regulatory intervention which has been defined at various levels.

Pursuant to CL no. 2017-15, effective January 1, 2017, non-life insurance companies are required to maintain the minimum RBC2 requirement as prescribed under CL No. 2016-68. Under the RBC2 framework, the RBC2 ratio shall be calculated as total available capital divided by the RBC2 requirement. The final RBC2 ratio can be determined only after the accounts of the Company have been examined by the IC.

The following table shows the final RBC2 ratio as audited by the IC for the year December 31, 2018.

Net worth	₱1,251,419,332
RBC requirement	320,056,095
RBC ratio	391%

The following table shows the estimated RBC2 ratio as of December 31, 2019 as determined by the Company based on the RBC2 framework:

Total available capital	₱1,656,077,574
RBC2 requirement	322,642,624
RBC2 ratio	513%

The total available capital shall be the aggregate of Tier 1 and Tier 2 capital minus deductions, subject to applicable limits and determinations. Tier 1 capital represents capital that is fully available to cover losses of the insurer at all times on a going-concern and winding up basis. This capital is considered to be the highest quality capital available to the insurer. Tier 2 capital does not have the same high-quality characteristics of Tier 1, but can provide an additional buffer to the insurer. Tier 2 capital shall not exceed 50% of Tier 1 capital. The RBC2 requirement shall be the capital that is required to be held in order to cover the risks an insurance company is exposed to and shall be computed using the formula as prescribed under CL No. 2016-68.

Net worth shall include paid-up capital, contributed and contingency surplus and unassigned surplus. Revaluation and fluctuation reserve accounts shall form part of net worth only to the extent authorized by the IC. The RBC requirement shall be computed using the formula prescribed under IMC No. 7-2016.



If the Company failed to meet the minimum required statutory networth and RBC requirements, the IC is authorized to suspend or revoke all certificates of authority granted to the Company, its officers and agents, and no new business shall be borne by and for the Company until its authority is restored by the IC.

*Financial reporting framework*

CL No. 2016-65 prescribes the new financial reporting framework (FRF) that is used for the statutory quarterly and annual reporting effective January 1, 2017. This includes rules and regulations concerning Titles III and IV of Chapter III of the New Insurance Code and all other accounts not discussed in the New Insurance Code but are used in accounting of insurance and reinsurance companies.

The FRF includes the economic valuation of assets and liabilities based on internationally accepted accounting, actuarial and insurance core principles which requires quarterly and annual reporting of networth to the IC.

## 28. Maturity Analysis of Assets and Liabilities

The table below show the Company's asset and liabilities analyzed according to when they are expected to be recovered, settled or reversed.

	2019		Total
	Less than 12 months	Over 12 months	
<b>Assets</b>			
Cash and cash equivalents	₱439,538,290	₱-	₱439,538,290
Short-term investments	126,589,724		126,589,724
Insurance receivables – net	577,869,893	-	577,869,893
Financial assets			
Financial assets at FVPL	227,151,152	-	227,151,152
AFS financial assets	199,042,294	730,196,429	929,238,723
Loans and receivables	11,311,498	150,000,000	161,311,498
Accrued income	7,969,168	-	7,969,168
Reinsurance assets	443,426,725	-	443,426,725
Deferred acquisition costs	30,036,624	-	30,036,624
Property and equipment – net	-	27,051,184	27,051,184
Deferred tax assets – net	-	36,264,920	36,264,920
Other assets	-	133,387,761	133,387,761
	<b>₱2,062,935,368</b>	<b>₱1,076,900,294</b>	<b>₱3,139,835,662</b>
<b>Liabilities</b>			
Insurance contract liabilities	₱782,051,725	₱-	₱782,051,725
Accounts payable and accrued expenses	380,744,527	-	380,744,527
Insurance payables	229,154,062	-	229,154,062
Dividends payable	19,237,343	-	19,237,343
Deferred reinsurance commissions	19,585,277	-	19,585,277
Income tax payable	21,961,624	-	21,961,624
Net pension liability	-	4,156,157	4,156,157
	<b>₱1,452,734,558</b>	<b>₱4,156,157</b>	<b>₱1,456,890,715</b>



	2018		Total
	Less than 12 months	Over 12 months	
<b>Assets</b>			
Cash and cash equivalents	₱536,993,631	₱–	₱536,993,631
Insurance receivables – net	577,316,724	–	577,316,724
<b>Financial assets</b>			
Financial assets at FVPL	220,683,979	–	220,683,979
AFS financial assets	27,062,355	700,653,154	727,715,509
Loans and receivables	24,559,592	150,000,000	174,559,592
Accrued income	9,323,256	–	9,323,256
Reinsurance assets	368,091,356	–	368,091,356
Deferred acquisition costs	26,537,688	–	26,537,688
Net pension asset	–	963,671	963,671
Property and equipment – net	–	24,470,405	24,470,405
Deferred income tax assets – net	–	14,448,099	14,448,099
Other assets	–	64,649,494	64,649,494
	<b>₱1,790,568,581</b>	<b>₱955,184,823</b>	<b>₱2,745,753,404</b>
<b>Liabilities</b>			
Insurance contract liabilities	₱594,670,823	₱–	₱594,670,823
Accounts payable and accrued expenses	283,944,478	–	283,944,478
Insurance payables	301,256,571	–	301,256,571
Dividends payable	19,237,343	–	19,237,343
Deferred reinsurance commissions	14,706,719	–	14,706,719
	<b>₱1,213,815,934</b>	<b>₱–</b>	<b>₱1,213,815,934</b>

## 29. Note to Statements of Cash Flows

The table below shows the changes in liabilities arising from financing activities:

	2019		
	Balance at beginning of year	Cash outflows	Balance at end of year
Dividends payable	₱19,237,343	₱–	₱19,237,343
	2018		
	Balance at beginning of year	Cash outflows	Balance at end of year
Dividends payable	₱64,687,298	(₱45,449,955)	₱19,237,343

## 30. Events After the Reporting Period

In a move to contain the COVID-19 outbreak, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum directive to impose stringent social distancing measures in the National Capital Region effective March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine throughout the island of Luzon until May 15, 2020. Under Resolution No. 37 of the Inter-Agency Task Force (IATF), it implemented the



shift to modified enhanced community quarantine (MECQ) that will be in effect in the National Capital Region, the province of Laguna, and Cebu City starting May 16 until May 31, 2020. The latest guidelines issued was Resolution No. 46-A of IATF which will place most of the areas into general community quarantine (GCQ) including Metro Manila until June 30, 2020. These measures have caused disruptions to businesses and economic activities, and its impact on businesses continue to evolve.

The Company's focus during this quarantine has always been service to its policyholders and other stakeholders while ensuring utmost safety and care of its personnel. As such, the Company continues to provide products and services to its policyholders and stakeholders through flexible work arrangements, as maybe deemed required.

The Company considers the events surrounding the outbreak as non-adjusting subsequent events, which do not impact its financial position and performance as of and for the year ended December 31, 2019. However, the outbreak could have a material impact on its 2020 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Company cannot determine at this time the impact to its financial position, performance and cash flows. The Company will continue to monitor the situation.

The Company expects the distribution of its products that requires face-to-face interaction could cause financial impact against the Company's projections in its limited retail channel. However, the Company will continue to monitor and mitigate the situation by creating new products and always maintaining a balanced distribution network across the country.

So far, Senior Management has decided to adjust its Gross Revenue targets for 2020 by, at present, pegging it at 2019 levels and also pegging its Net Income target at 2019 levels. This, however, can change depending on how much longer the quarantine will be enforced by the Government and how much longer the virus will continue to be an immediate risk.

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### 31. Supplementary Tax Information under Revenue Regulations 15-2010

In compliance with the requirements set forth by Revenue Regulations No. 15-2010 issued by the Philippine Bureau of Internal Revenue (BIR) hereunder are the information on taxes and licenses fees paid or accrued during the taxable year 2019.

#### VAT

The Company is a VAT-registered entity with VAT output tax declarations for premiums, commissions and other miscellaneous collections as follows:

	Amount	Output VAT
VATable sales	₱438,647,467	₱52,629,940

“VAT zero-rated sales” pertains to gross receipts/collections on premiums from contracts issued to PEZA entities of which are entitled to VAT zero-rating under Section 108(B)(7) of the 1997 Tax Code. On the other hand, “VATable sales”, pertains to gross receipts/collections from the issuance of policy from other sources.

The Company has no output VAT from sales of goods and leasing income. There are no exempt sales and zero-rated sales during the year.





The amount of VAT-input taxes claimed are broken down as follows:

Balance at January 1, 2019	(P565,982)
Current year's domestic purchases/payments for:	
Services lodged under other accounts	(13,622,273)
	(14,188,255)
Input VAT applied to output VAT	14,188,255
Balance at December 31, 2019	<u><u>P-</u></u>

Other taxes and license fees

This includes all other taxes, local and national, including real estate taxes, licenses and permit fees. Details consist of the following:

Local:	
Local government tax	P641,797
Clearance and certificate fees	219,526
Business permit	6,100
Community tax	10,500
Others	2,621,823
	<u>3,499,746</u>
National:	
Filing of annual statement	40,400
VAT registration	2,500
	<u>42,900</u>
	<u><u>P3,542,646</u></u>

Documentary Stamp Tax (DST)

The DST paid for the current year amounted to P57,931,763 which is based on premiums written during the year amounting to P699,082,982.

The Company has taxes relating to non-life insurance policies that has been passed on to the policyholders and are not recognized in the statement of income. Details of these taxes in 2018 follow:

Fire service tax	P3,137,699
Premium tax	4,885,440
	<u><u>P8,023,139</u></u>

Withholding taxes

The amount of withholding taxes paid and accrued for the year amounted to:

Expanded withholding taxes	P5,868,606
Withholding taxes on compensation and benefits	9,453,797
Final withholding taxes	274,281
	<u><u>P15,596,684</u></u>

Tax assessments and cases

The Company has no final assessment notice and/or formal letter of demand from the BIR. In addition, the Company has no on-going pending tax case outside the administration of the BIR.

